



Head Office & Works: 7C-8J, I. S. Gajra Industrial Area I, A. B. Road, DEWAS - 455 001 (M.P.) INDIA

Phone: +91-7272-268100, 258582, 258583, Fax: 91-7272-258581

Email: <u>fluidomat@bsnl.in</u> / <u>info@fluidomat.com</u> / <u>fludomat@bsnl.in</u> Website: <u>www.fluidomat.com</u>

# Reference:

# CIN-L74210MP1978PLC001452

Date

# FORM A

Format of covering letter of the annual audit report to be filed with the stock exchanges

| 1 | Name of the Company:                           | FLUIDOMAT LIMITED                                                                        |
|---|------------------------------------------------|------------------------------------------------------------------------------------------|
| 2 | Annual financial statements for the year ended | 31.03.2014                                                                               |
| 3 | Type of Audit observation                      | Un-qualified                                                                             |
| 4 | Frequency of observation                       | N.A.                                                                                     |
| 5 | To be signed by Managing Director              | Mr. Ashok Jain FOR FELLIE MAT LIMITED.  HShow yain                                       |
|   | - Auditor of the company                       | J.P. Saraf & Co.  Chairman & Managing Director  Chartered Acountants  Fram No. 1 006438C |
|   |                                                | J.P.Saraf.  Partner  075319  Charleted Accounts                                          |
|   | - Audit Committee Chairman                     | Mr. M. K. Shah                                                                           |
|   | -Chief Financial Officer                       | Mrs. Monica Jain Monice of Jen<br>FOR FLUIDOMAT LIMITED                                  |
|   |                                                | Chief Financial Officer                                                                  |

For, FLUIDOMAT LTD

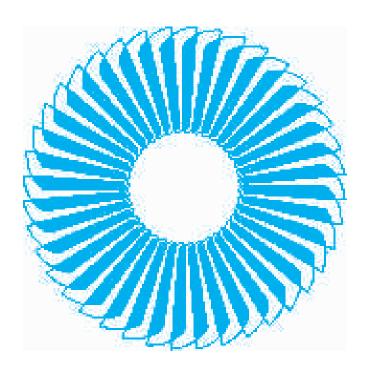
RITU-TIWARI

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COMPANY SECRETARY COM



# An ISO 9001:2008 Certified Company





# **FLUIDOMAT LIMITED**

38th Annual Report 2013-14



## **ANNUAL REPORT 2013-14**



## # Board of Directors:

ASHOK JAIN Chairman and Managing Director

**RADHICA SHARMA** Dy. Managing Director **KUNAL JAIN** Executive Director

KHUSHAL CHANDRA JAIN MAHENDRA KUMAR SHAH PRAFUL R. TURAKHIA

## # Vice President

PRAMOD JAIN

## # Company Secretary

CS RITU TIWARI

## # Chief Financial Officer:

MONICA N. JAIN

## **# Statutory Auditors:**

J.P. SARAF & CO.

**Chartered Accountants** 

## # Bankers:

CENTRAL BANK OF INDIA

## # Registered Office:

117, 1st Floor, 'Navneet Darshan',

16/2, Old Palasia, Indore-452 018 (M.P.)

Tel.: 0731-2564820

CIN: L74210MP1978PLC001452

## # Corporate Office & Works:

7C-8J, I.S. Gajra Industrial Area, Agra-Bombay Road, DEWAS-455 001 Tel.: 07272-258582, 258583, 268100

Fax: 07272-258581 e-mail: fludomat@bsnl.in info@fluidomat.com

Website : www.fluidomat.com

## # Registrar and Transfer Agents:

Ankit Consultancy Pvt. Ltd.

Plot No. 60,

**Electronic Complex** 

Pardeshipura, Indore (M.P.) -452010

Tel.: 91-731-3198601, 3198602

Fax: 91-731-4065798

E-mail: ankit 4321@yahoo.com

## 38th Annual General Meeting

Date : 26th September, 2014

Day : Friday
Time : 2.00 p.m.
Place : 117, 1st Floor

'Navneet Darshan' 16/2, Old Palasia, Indore - 452 018 (M.P.)

Indore - 452 018 (M.P.) Book Closure : 22.09.2014 to 26.09.2014

(Both days inclusive)

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Attendance Slip & Proxy Form



## **ANNUAL REPORT 2013-14**



## NOTICE

**Notice** is hereby given that 38th Annual General Meeting of the members of **FLUIDOMAT LIMITED** will be held on Friday the 26th day of Sept., 2014 at 2.00 P.M. at the registered office of the Company at 117, "NAVNEET DARSHAN", 16/2 old Palasia, Indore (M.P.) 452018 to transact the following businesses:

#### **ORDINARY BUSINESSES:**

- 1. To receive, consider and adopt the audited Balance Sheet as at March 31, 2014, the Statement of Profit & Loss and Cash Flow Statement for the financial year ended March 31, 2014 and the Reports of the Board of directors and Auditors thereon.
- 2. To declare dividend on equity share capital of the Company.
- 3. To consider and if thought fit, to pass with or without modification(s), the following resolution as an Ordinary Resolution:

"RESOLVED THAT subject to the provisions of section 139 and other applicable provisions, if any, of Companies Act, 2013 read with the Companies (Audit and Auditors) Rules, 2014, M/s J.P. Saraf & Co., Chartered Accountants (ICAI Firm Registration No. 006430C), the retiring Auditors of the Company be and are hereby re-appointed as the Statutory Auditors of the Company to hold office from the conclusion of this Annual General Meeting (AGM) till the conclusion of the Forty First AGM of the Company to be held in the year 2017 (subject to ratification of their appointment at every AGM) on such remuneration as may be fixed by the Board."

#### **SPECIAL BUSINESS:**

- 4. To consider and, if thought fit, to pass, with or without modification(s), the following resolution, as Special Resolution:
  - "RESOLVED THAT pursuant to the provisions of sections 160 of the Companies Act, 2013 read with the Companies (Appointment and Qualification of Directors) Rules, 2014, and other applicable provisions, if any, Mrs. Radhica Sharma (DIN-06811597), who was appointed as an additional director pursuant to the provisions of section 160 of the Companies Act, 2013 by the Board w.e.f. 10th Feb., 2014 to hold the office of the director till the date of the annual general meeting and in respect of whom the Company has received a notice in writing from a member proposing her as a candidate for the office of director, be and is hereby appointed as a Director of the Company, liable to retire by rotation."
- 5. To consider and, if thought fit, to pass, with or without modification(s), the following resolution, as Special Resolution:

**RESOLVED THAT** pursuant to the provisions of section 190, 196, 197, 198, 203 read with Schedule V of the Companies Act, 2013 and the Companies (Appointment and Remuneration of Managerial Personal) Rules, 2014 and other applicable provisions, if any, including any statutory modifications or re-enactment thereof for the time being enforced, the approval of the members of the Company be and is hereby accorded for increase in the remuneration of Shri Ashok Jain, Chairman and Managing Director of the Company w.e.f. 1st June, 2014 till the remaining part of his tenure till 30.06.2016 from Rs. 2,50,000/-P.M. to Rs.3,50,000/-P.M.

**FURTHER RESOLVED THAT** in addition of his aforesaid remuneration, Shri Ashok Jain, the Chairman & Managing Director shall also be entitled for the following benefits and shall not be considered for the purpose of calculation of the maximum permissible remuneration as it covers under the exempted category.

- 1. Employers Contribution to PF: As per the Rules of the Company.
- 2. **Gratuity**: As per the rules of the Company, subject to the maximum ceiling as may be prescribed under the Payment of Gratuity Act from time to time.
- 3. Earned Privilege Leave: As per the rules of the Company subject to the condition that the leave accumulated but not availed of will be allowed to be encashed for 15 days salary for every year of completed services at the end of the tenure.

## FACILITIES TO PERFORM THE COMPANIES WORK:

- 1. Car: The Company shall provide car with driver for the Company's business and if no car is provided, reimbursement of the conveyance shall be made as per actual on the basis of claims submitted by him.
- 2. Telephone, Internet & Cell: Free use of telephone, internet at his residence and Cell phone, provided that the personal long distance calls on the telephone shall be billed by the Company to the Chairman & Managing Director.

**FURTHER RESOLVED THAT** in the event of there being any loss or inadequacy of profit for any financial year, the aforesaid remuneration payable to Shri Ashok Jain shall be minimum remuneration payable by the Company.

**FURTHER RESOLVED THAT** there shall be clear relation of the Company with Shri Ashok Jain as "the Employer-Employee" and each party may terminate the above said appointment with six months notice in writing or salary in lieu thereof.

**RESOLVED FURTHER THAT** Shri Ashok Jain, the Chairman & Managing Director shall also be entitled to reimbursement of actual entertainment, travelling time to time to perform his duties as per rules of the Company.

**RESOLVED FURTHER THAT** the Board of Directors be and is hereby authorized to do all such acts, deeds, matters and things and to decide breakup of his remuneration within the permissible limits in its absolute discretion as may considered necessary, expedient or desirable and to vary, modify the terms and conditions and to settle any question, or doubt that may arise in relation thereto in order to give effect to the foregoing resolution, or as may be otherwise considered by it to be in the best interest of the Company.

6. To consider and, if thought fit, to pass, with or without modification(s), the following resolution, as special Resolution:

**RESOLVED THAT** as recommended by Nomination and Remuneration Committee of the Board and pursuant to the provisions of section 190, 196, 197, 203 read with the provisions of Schedule V of the Companies Act, 2013 read with the Companies (Appointment and Remuneration of the Managerial Personnel) Rules, 2014 and other applicable provisions if any of the Companies Act, 2013 and the applicable provisions of the section 198, 199, 269, 302, 309 310 and the Schedule XIII of the Companies Act, 1956 (including any statutory modifications or re-enactment thereof for the time being enforce), the approval of the members of the Company be and is hereby granted for appointment of Mrs. Radhica Sharma (DIN- 06811597) as the





Whole-time Director and designated as the Dy. Managing Director of the Company for a period of 3 years w.e.f. 10th February, 2014 on the following terms and condition.

Salary in the scale of Rs. 1,00,000/- per month with a annual increment of Rs. 10,000/- per year.

Allowances/perquisites: as per Category A subject to the maximum of salary.

#### CATEGORY: A

- 1. House Rent: The Company shall provide House Rent Allowance subject to a maximum of 50% of the salary or house accommodation and 10% of salary shall be recovered by way of rent. Expenditure incurred by the Company on her electricity, water and furnishing shall be evaluated as per Income Tax Rules, 1962 subject to a ceiling of 10% of salary.
- 2. **Medical Expenses:** Re-imbursement of medical expenses of the Dy. Managing Director and her family, the total cost of which to the Company shall not exceed one month's salary in the year or three months salary in a block of three years.
- 3. Leave travel assistance: Expenses incurred for self and family in accordance with the Rules of the Company.
- 4. Club Fees: subject to a maximum of two clubs, this will not include admission and life membership.
- 5. Personal accident insurance premium: not exceeding Rs. 24000/-p.a.

**NOTE**: For the purpose of perquisites stated in Category "A" above, "Family" means the spouse, the dependent children and dependent parents of the appointee.

#### CATEGORY B-EXEMPTED FROM THE LIMITS PRESCRIBED UNDER THE SCHEDULES:

- 1. Employers Contribution to PF: As per the Rules of the Company.
- Gratuity: As per rules of the Company, subject to a maximum ceiling as may be prescribed under the Payment of Gratuity Act from time to time.
- 3. **Leave encashment:** up to 15 days salary for every one year completed service as per the rules of the Company. Provided that the above said perquisites shall not be counted for the purpose of calculation of the remuneration payable to the Dy. Managing Director.

#### CATEGORY C-FACILITIES TO PERFORM THE COMPANIES WORK:

- 1. **Car:** The Company shall provide car with driver for the Company's business and if no car is provided, reimbursement of the conveyance shall be made as per actual on the basis of claims submitted by her.
- 2. **Telephone, Internet & Cell:** Free use of telephone, internet at her residence and Cell phone, provided that the personal long distance calls on the telephone shall be billed by the Company to the Dy. Managing Director.

**FURTHER RESOLVED THAT** in the event of there being loss or inadequacy of profit for any financial year, the remuneration payable to Mrs. Radhica Sharma shall not be in excess with the limit prescribed in the Schedule V of the Companies Act, 2013 as may be applicable from time to time during her tenure.

**FURTHER RESOLVED THAT** there shall be clear relation of the Company with Mrs. Radhica Sharma as "the Employer-Employee" and each party may terminate the above said appointment with six months notice in writing or salary in lieu thereof.

**RESOLVED FURTHER THAT** Mrs. Radhica Sharma, Dy. Managing Director shall also be entitled for the reimbursement of actual entertainment, traveling, boarding and lodging expenses incurred by her in connection with the Company's business and such other benefits/ amenities and other privileges, as may from time to time, be available to other Senior Executives of the Company.

**RESOLVED FURTHER THAT** the Board of directors be and is hereby authorized to do all such acts, deeds, matters and things as in its absolute discretion, may consider necessary, expedient or desirable and to vary, modify the terms and conditions and to settle any question, or doubt that may arise in relation thereto and the Board shall have absolute powers to hold the increments, decide break up of the remuneration within the above said maximum permissible limit, in order to give effect to the foregoing resolution, or as may be otherwise considered by it to be in the best interest of the Company.

7. To consider and, if thought fit, to pass, with or without modification(s), the following resolution, as **special Resolution**:

**RESOLVED THAT** as recommended by Nomination and Remuneration Committee of the Board and pursuant to the provisions of section 190, 196, 197, 203 read with the provisions of Schedule V of the Companies Act, 2013 read with the Companies (Appointment and Remuneration of the Managerial Personnel) Rules, 2014 and other applicable provisions if any of the Companies Act, 2013 (including any statutory modifications or re-enactment thereof for the time being enforce), the approval of the members of the Company be and is hereby granted for re-appointment of Shri Kunal Jain (DIN- 01475424) as the Whole-time Director and designated as the Executive Director of the Company for a period of 3 years w.e.f. 1st May, 2015 on the following terms and condition.

Salary in the scale of Rs.1,50,000/- per month with an annual increment of Rs.15,000/- per year. Allowances/perguisites: as per Category A, subject to the maximum of salary.

#### CATEGORY: A

- 1. House Rent: The Company shall provide House Rent Allowance subject to a maximum of 50% of the salary or house accommodation and 10% of salary shall be recovered by way of rent. Expenditure incurred by the Company on his electricity, water and furnishing shall be evaluated as per Income Tax Rules, 1962 subject to a ceiling of 10% of salary.
- 2. **Medical Expenses:** Re-imbursement of medical expenses of the Executive Director and his family, the total cost of which to the Company shall not exceed one month's salary in the year or three months salary in a block of three years.
- 3. Leave travel assistance: Expenses incurred for self and family in accordance with the Rules of the Company.





- 4. Club Fees; subject to a maximum of two clubs, this will not include admission and life membership.
- 5. Personal accident insurance premium: not exceeding Rs. 24000/-p.a.

**NOTE:** For the purpose of perquisites stated in Category "A" above, "Family" means the spouse, the dependent children and dependent parents of the appointee.

#### CATEGORY B-EXEMPTED FROM THE LIMITS PRESCRIBED UNDER THE SCHEDULES:

- 1. Employers Contribution to PF: As per the Rules of the Company.
- Gratuity: As per rules of the Company, subject to a maximum ceiling as may be prescribed under the Payment of Gratuity Act from time to time.
- 3. Leave encashment: up to 15 days salary for every one year completed service as per the rules of the Company.

  Provided that the above said perquisites shall not be counted for the purpose of calculation of the remuneration payable to the Executive Director.

#### CATEGORY C-FACILITIES TO PERFORM THE COMPANIES WORK:

- 1. Car: The Company shall provide car with driver for the Company's business and if no car is provided, reimbursement of the conveyance shall be made as per actual on the basis of claims submitted by him.
- 2. Telephone, Internet & Cell: Free use of telephone, internet at his residence and Cell phone, provided that the personal long distance calls on the telephone shall be billed by the Company to the Executive Director.

**FURTHER RESOLVED THAT** in the event of there being loss or inadequacy of profit for any financial year, the remuneration payable to Shri Kunal Jain shall not be in excess with the limit prescribed in the Schedule V of the Companies Act, 2013 as may be applicable from time to time during his tenure.

**FURTHER RESOLVED THAT** there shall be clear relation of the Company with Shri Kunal Jain as "the Employer-Employee" and each party may terminate the above said appointment with the six months notice in writing or salary in lieu thereof.

**RESOLVED FURTHER THAT** Shri Kunal Jain, Executive Director shall also be entitled for the reimbursement of actual entertainment, traveling, boarding and lodging expenses incurred by him in connection with the Company's business and such other benefits/ amenities and other privileges, as may from time to time, be available to other Senior Executives of the Company.

**RESOLVED FURTHER THAT** the Board of directors be and is hereby authorized to do all such acts, deeds, matters and things as in its absolute discretion, may consider necessary, expedient or desirable and to vary, modify the terms and conditions and to settle any question, or doubt that may arise in relation thereto and the Board shall have absolute powers to hold the increments, decide break up of the remuneration within the above said maximum permissible limit, in order to give effect to the foregoing resolution, or as may be otherwise considered by it to be in the best interest of the Company.

- 8. To consider and, if thought fit, to pass, with or without modification(s), the following resolution, as **Ordinary Resolution**:
  - "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions, if any, of the Companies Act, 2013 read with Schedule IV to the said Act and Companies (Appointment and Qualification of Directors) Rules, 2014, and the Clause 49 of the Listing Agreement as may be amended from time to time, CA Mahendra Kumar Shah (DIN- 00014556), who was holding positions of the Independent Directors and in respect of whom the Company has received a notice in writing under section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of the director of the Company and who has also submitted a declaration confirming that he meets the criteria for independence as provided under section 149(6) of the Companies Act, 2013 and is eligible for appointment, be and is hereby appointed as an Independent Director of the Company to hold office for a term upto five consecutive years upto 31st March, 2019 and he will not be liable to retire by rotation."
- 9. To consider and, if thought fit, to pass, with or without modification(s), the following resolution, as **Ordinary Resolution**:
  - "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions, if any, of the Companies Act, 2013 read with Schedule IV to the said Act and Companies (Appointment and Qualification of Directors) Rules, 2014, and the Clause 49 of the Listing Agreement as may be amended from time to time, Shri Khushal Chandra Jain (DIN- 00007916), who was holding positions of the Independent Director and in respect of whom the Company has received a notice in writing under section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of the director of the Company and who has also submitted a declaration confirming that he meets the criteria for independence as provided under section 149(6) of the Companies Act, 2013 and is eligible for appointment, be and is hereby appointed as an Independent Director of the Company to hold office for a term upto five consecutive years upto 31st March, 2019 and he will not be liable to retire by rotation."
- 10. To consider and, if thought fit, to pass, with or without modification(s), the following resolution, as Ordinary Resolution:
  - "RESOLVED THAT pursuant to the provisions of Sections 149, 152 and other applicable provisions, if any, of the Companies Act, 2013 read with Schedule IV to the said Act and Companies (Appointment and Qualification of Directors) Rules, 2014, and the Clause 49 of the Listing Agreement as may be amended from time to time, Shri Praful Ratilal Turakhia (DIN-00366398), who was holding positions of the Independent Director and in respect of whom the Company has received a notice in writing under section 160 of the Companies Act, 2013 from a member proposing his candidature for the office of the director of the Company and who has also submitted a declaration confirming that he meets the criteria for independence as provided under section 149(6) of the Companies Act, 2013 and is eligible for appointment, be and is hereby appointed as an Independent





Director of the Company to hold office for a term upto five consecutive years upto 31st March, 2019 and he will not be liable to retire by rotation."

11. To consider and, if thought fit, to pass, with or without modification(s), the following resolution, as **Special Resolution**:

"RESOLVED THAT consent of the Company be and is hereby accorded in terms of section 180(1)(a) and other applicable provisions, if any, of the Companies Act, 2013, if any, (including any statutory modifications, amendments or re-enactments thereto for the time being in force) to the Board of Directors of the Company (hereinafter referred to as "the Board") to mortgaging and/hypothecation, pledge or charging by the Board of directors of the Company of all or any of the immovable and movable properties of the Company, wherever situated, both present and future or the whole or substantially the whole of the undertaking or undertakings of the Company in such form and in such manner as the Board of directors may think fit for securing any loans and/or advances already obtained or that may be obtained time to time from any financial Institutions/banks/insurance companies, bodies corporate, firms or association or person or persons, and/or to secure any debentures issued, deposits and/or that may be issued and all interest, compounding interest/additional interest, commitment charge, cost, charges, expenses and all other moneys payable by the Company to the concerned secured lenders within the overall borrowing limit as per provisions of section 180(1)(c) of the Companies Act, 2013 as may be applicable from time to time

**RESOLVED FURTHER THAT** the securities created or to be created by the Company as aforesaid may rank prior/pari passu/subservient with/to the mortgages and/or charges already created or to be created by the Company as may be agreed to between the Board of Directors of the Company and the concerned parties.

**RESOLVED FURTHER THAT** the Board be and is hereby authorized create or revise / renew the securities / or release the securities and to do all such acts, deeds and things and to sign all such documents and writings as may be necessary, expedient and incidental thereto to give effect to this resolution and for matter connected therewith or incidental thereto."

By Orders of the Board

**COMPANY SECRETARY** 

RITU TIWARI

ACS 35342

Date: 14th August, 2014

Place: Indore Fluidomat Ltd.

CIN: L74210MP1978PLC001452 117, First Floor, Navneet Darshan 16/1, Old Palasiya, Indore (M.P.) 452018

#### NOTES:

- A MEMBER ENTITLED TO ATTEND AND VOTE AT THE MEETING IS ENTITILED TO APPOINT A PROXY TO ATTEND AND VOTE INSTEAD OF HIMSELF AND THE PROXY NEED NOT BE A MEMBER OF THE COMPANY. PROXIES IN ORDER TO BE EFFECTIVE MUST BE RECEIVED BY THE COMPANY NOT LESS THAN 48 HOURS BEFORE THE TIME FIXED FOR THE MEETING.
- 2. A person can act as a proxy on behalf of members not exceeding 50 and holding in aggregating not more than 10% of the total share capital of the Company carrying voting rights may appoint a single person as a proxy and such person shall not act as a proxy for any other person or member.
- 3. The Explanatory Statement pursuant to Section 102 of the Companies Act, 2013 is given below and forms part of the Notice.
- 4. The Company has notified closure of register of members and share transfer books from September, 22nd 2014 to September 26th 2014 (both days inclusive).
- 5. The Members are requested to:
  - a) Intimate changes, if any, in their registered addresses immediately.
  - b) Quote their ledger folio number in all their correspondence.
  - c) Hand over the enclosed attendance slip, duly signed in accordance with their specimen registered with the Company for admission to the meeting place.
  - d) Bring their Annual Report and Attendance Slips with them at the AGM venue.
  - e) Send their Email address to us for prompt communication and update the same with their D.P to receive softcopy of the Annual Report of the Company.
- 6. The report on the Corporate Governance and Management Discussion and Analysis also form part to the report of the Directors.
- 7. Members seeking any information are requested to write to the Company by email at info@fluidomat.com at least 7 days before the date of the AGM to enable the management to reply appropriately at the AGM.
- 8. Members are requested to notify immediately any change in their address and E Mail ID to their respective Depository Participants (DPs) in respect of their electronic share accounts and to the Registrar and Share Transfer Agent of the Company at Ankit Consultancy Pvt. Ltd. Plot No. 60, Electronic Complex, Pardeshipura, Indore (M.P.).
- 9. Electronic copy of the Annual report is being sent to the members whose email IDs are registered with the Company /Depository Participants unless any member has requested for a hard copy of the same. For members who have not registered their email address, physical copies of the Annual report is being sent in the permitted mode.





- 10. Members may also note that the Annual Report for FY 2013-14 will also be available for downloading on Company's website www.fluidomat.com.
- 11. Corporate Members intending to send their authorized representatives to attend the Annual General Meeting needs to send a duly certified copy of the Board Resolution authorizing their representatives to attend and vote at the Meeting.
- 12. Relevant documents referred to in the accompanying Notice are open for inspection by the members at the registered office of the Company on all working days, except Saturday, between 11:00 A.M and 1:00 P.M up to the date of the meeting.
- 13. Voting through electronic means

In compliance with the provisions of section 108 of the Companies Act, 2013 and the Rule 20 of the Companies (Management and Administration) Rules, 2014, the Company is pleased to provide its members the facility to exercise their right to vote at the 38th annual general meeting (AGM) by electronic means and the business may be transacted through e-Voting Services provided by National Securities Depository Limited (NSDL) the instructions for e-voting are as under:

- A. In case a Member receives an email from NSDL: [for members whose email IDs are registered with the Depository Participants(s)]
  - (i) Open email and open PDF file viz; (File Name) The said PDF file contains your user ID and password/ PIN for e-voting.
  - (ii) Launch internet browser by typing the following URL: https://www.evoting.nsdl.com
  - (iii) Click on Shareholder Login
  - (iv) Put user ID and password as initial password/PIN noted in step (i) above. Click Login.
  - (v) If you login first time, Password change menu appears. Change the password/PIN with new password of your choice with minimum 8 digits/characters or a combination thereof. It is strongly recommended not to share your password with any other person and take utmost care to keep your password confidential.
  - (vi) Home page of e-voting opens. Click on e-Voting: Active Voting Cycles.
  - (vii) Select "EVEN" (E-voting Event Number) of Fluidomat Ltd...
  - (viii) Now you are ready for e-voting as Cast Vote page opens.
  - (ix) Cast your vote by selecting appropriate option and click on "Submit" and also "Confirm" when prompted.
  - (x) Upon confirmation, the message "Vote cast successfully" will be displayed.
  - (xi) Once you have voted on the resolution, you will not be allowed to modify your vote.
  - (xii) Institutional & Corporate Shareholders (i.e. other than individuals, HUF, NRI etc.) are required to send scanned copy (PDF/JPG Format) of the relevant Board Resolution/Authority letter etc. together with attested specimen signature of the duly authorized signatory(ies) who are authorized to vote, to the Scrutinizer through e-mail to evoting info@fluidomat.com with a copy marked to evoting@nsdl.co.in
- B. In case Email I.D. of the member is not registered with the depository participant and members holding shares in Physical Form:
  - (i) Initial password will be provided/intimated through Letter from our Registrar:

| EVEN(E Voting Event Number) | USERID | PASSWORD/PIN |
|-----------------------------|--------|--------------|
|                             |        |              |

- (ii) Please follow all steps from Sl. No. (ii) to Sl. No. (xii) above, to cast vote.
- I. In case of any queries, you may refer the Frequently Asked Questions (FAQs) for Shareholders and e-voting user manual for Shareholders available at the Downloads section of www.evoting.nsdl.com
- If you are already registered with NSDL for e-voting then you can use your existing user ID and password/PIN for casting your vote.
- III. You can also update your mobile number and e-mail id in the user profile details of the folio which may be used for sending future communication(s).
- IV. The e-voting period commences on 22nd September, 2014 (9:00 am) and ends (6:00 pm). During this period members of the Company, holding shares either in physical form or in dematerialized form, as on the cut-off date of 8th August, 2014 may cast their vote electronically in the manner and process set out herein above. The e-voting module shall be disabled by NSDL for voting thereafter. Once the vote on a resolution is cast by the member, the member shall not be allowed to change it subsequently.
- V. The voting rights of members shall be in proportion to their shares of the paid up equity share capital of the Company as on the cut-off date of 8th August, 2014.
- VI. CS Ishan Jain, Practising Company Secretary (ACS No. 29444 CP 13032) has been appointed as the Scrutinizer to scrutinize the e-voting process in a fair and transparent manner.
- VII. The scrutinizer shall within a period not exceeding three(3) working days from the conclusion of the e-voting period unblock the votes in the presence of at least two (2) witnesses not in the employment of the Company and make a Scrutinizer's Report of the votes cast in favour or against, if any, forthwith to the Chairman of the Company.
- VIII. The results of e-voting, and poll, if any, shall be aggregated and declared on or after the AGM of the Company by the Chairman or by any other person duly authorized in this regard. The Results declared along with the Scrutinizer's Report shall be placed on the Company's website www.fluidomat.com and on the website of NSDL within two (2) days of passing of the resolutions at the AGM of the Company and communicated to the Stock Exchanges.
- IX. For any other queries relating to the shares of the Company, you may contact the Share Transfer Agents Ankit Consultancy Pvt. Ltd.

Plot No. 60, Electronic Complex, Pardeshipura Indore (M.P.) 452010 Tel-0731-3198601,3198602 Fax-0731-4065798 Email id: ankit 4321@yahoo.com



## **ANNUAL REPORT 2013-14**



## DETAILS OF THE DIRECTORS SEEKING APPOINTMENT/RE-APPOINTMENT IN THE ENSUING ANNUAL GENERAL MEETING

| Name of                                                                                                            | Mrs. Radhica                                                          | Shri Kunal                                          | CAMahendra                                                                                                                              | Shri Khushal                                                                                                                   | Shri Praful                                                                                                        |
|--------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------|
| Directors                                                                                                          | Sharma                                                                | Jain                                                | Kumar Shah                                                                                                                              | Chandra Jain                                                                                                                   | R. Turakhia                                                                                                        |
| Date of Birth                                                                                                      | 14/09/1979                                                            | 27/04/1982                                          | 19/07/1958                                                                                                                              | 08/01/1943                                                                                                                     | 21/04/1948                                                                                                         |
| Date of Appointment                                                                                                | 10/02/2014                                                            | 01/05/2007                                          | 26/09/2000                                                                                                                              | 01/02/2004                                                                                                                     | 30/01/2009                                                                                                         |
| Expertise /<br>Experience in<br>specific functional<br>areas                                                       | 13 years experience in the field of commercial matters and Industrial | 12 years<br>experience<br>in commercial<br>matters. | More than 29<br>years experience<br>in Auditing and<br>Taxation.                                                                        | 50 years<br>Corporate<br>experience in<br>the field of<br>Accounts,<br>Finance,                                                | 41 years<br>experience in<br>Engineering<br>Pharma Bulk<br>Drugs and<br>Chemical                                   |
| Qualification                                                                                                      | Management BBA,PGDBM                                                  | B.Com                                               | Chartered<br>Accountant                                                                                                                 | Taxation and Industrial Management. M. Com DIT                                                                                 | Industries.  BE Mechanical                                                                                         |
| No. & % of Equity                                                                                                  | * 30.950                                                              | 11.78.131                                           | -                                                                                                                                       | 200                                                                                                                            | _                                                                                                                  |
| Shares held                                                                                                        | (0.62%)                                                               | (23.92%)                                            |                                                                                                                                         | (0.004%)                                                                                                                       | _                                                                                                                  |
| List of outside<br>Company's<br>directorship held                                                                  | <u>-</u>                                                              | Redwood Packaging Pvt. Ltd.                         | Aawas Finance Ltd.                                                                                                                      | P.E.A.C.<br>Education Pvt.<br>Ltd.                                                                                             | Ratilal Chemark<br>Pvt. Ltd.                                                                                       |
| Chairman / Member of the Committees of the Board of Directors of the Company                                       | CSR Committee                                                         | -                                                   | 1. Nomination and<br>Remuneration<br>Committee<br>2. Stakeholder<br>Relationship<br>Committee<br>3. Audit Committee<br>4. CSR Committee | Nomination and<br>Remuneration<br>Committee     Stakeholder<br>Relationship<br>Committee     Audit Committee     CSR Committee | 1. Nomination and Remuneration Committee 2. Stakeholder Relationship Committee 3. Audit Committee 4. CSR Committee |
| Chairman / Member<br>of the Committees of<br>the Board, Directors<br>of other Companies<br>in which he is director | -                                                                     | -                                                   | -                                                                                                                                       | -                                                                                                                              | -                                                                                                                  |

<sup>\*</sup>Holding shares jointly with Shri Sundeep Sharma.

Place: Indore

Date: 14th August, 2014

By Orders of the Board RITU TIWARI COMPANY SECRETARY ACS 35342

## EXPLANATORY STATEMENT IN TERMS OF SECTION 102 OF THE COMPANIES ACT, 2013.

#### Item No. 3

This explanatory statement is provided though strictly not required as per section 102 of the Act. M/s J.P. Saraf & Co., Chartered Accountants (ICAI Firm Registration No. 006430C), Indore have been the Auditors of the Company since more than 15 years.

As per the provisions of section 139 of the Act, no listed Company can appoint or re-appoint an audit firm as auditor for more than two terms of five consecutive years. Section 139 of the Act has also provided a period of three years from the date of commencement of the Companies Act, 2013 to comply with this requirement. In view of the above, M/s J.P.Saraf & Co., Chartered Accountants, being eligible for re-appointment and based on the recommendation of the Audit Committee, the Board of directors has, at its meeting held on 30th May, 2014 proposed the re-appointment of M/s J.P.Saraf & Co., Chartered Accountants as the statutory auditors for a period of three years up to the conclusion of the 41st annual general meeting to be held in the calendar year 2017 and to hold office from the conclusion of this AGM (subject to ratification of their appointment at every AGM).

The Board recommends the Resolution as set out in Item No. 3 for approval by the members as an Ordinary Resolution.

None of the Directors, Key Managerial Personnel (KMP) or their relatives are concerned or interested in any manner in the Resolution.

#### Item No. 4 & 6:

As per the provisions of section 149(1) of the Companies Act, 2013 read with Companies (Appointment and Qualification of Directors) Rules, 2014, and the Clause 49 of the Listing Agreement, which provides that the Company shall have atleast one



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Women director in the Board. Therefore, the Board of directors at their meeting held on 10th Feb., 2014 has appointed Mrs. Radhica Sharma as an additional director pursuant to the provisions of section 260 of the Companies Act, 1956 to hold the office of the director till the date of this annual general meeting.

Mrs. Radhica Sharma is post graduate in Business Management and having 13 years of experience in the field of commercial matters and Industrial Management. She has served the Company as a Vice President for more than nine years.

A notice has been received in writing from a member as required under section 160 along with the deposit of requisite amount proposing Mrs. Radhica Sharma as a candidate for the office of Director. In the opinion of the Board, she fulfils the conditions specified in the Companies Act, 2013 and rules made there under for her appointment as a director. The Board recommends to pass necessary resolution as set out in Item No. 4 of the notice.

The Board of directors at their meeting held on 10th February, 2014 has also appointed her as the Whole-time director and designated, Dy. Managing Director for a period of three years upon the recommendation of the Remuneration Committee of the Board.

The Board considered that the terms and conditions the salary and perquisites as given in the Item No. 6 of the notice is commensurate with her high responsibilities, status and image of the Company. The Board recommends to pass necessary special resolution as set out in Item No. 6 of the notice.

Mrs. Radhica Sharma, being appointee is considered as financially interested in the resolution to the extent of the remuneration as may be paid to her. Further, Shri Ashok Jain, Chairman and Managing Director and Shri Kunal Jain, Whole-time Director and Mrs. Monica Jain, Chief Financial Officer being her relatives may also be deemed as concerned or interested otherwise in the resolutions. Except that none of the directors or Key Managerial Personnel (KMP) or their relatives are concerned or interested in the Resolution.

Mrs. Radhica Sharma is holding 30,950 shares jointly with her husband Shri Sundeep Sharma in the Company.

#### Item No. 5

Shri Ashok Jain was re-appointed at their Annual General Meeting held on 26th Sept., 2012 as the Chairman cum Managing Director for a period of 3 years w.e.f.1st July, 2013 on the total monthly remuneration not exceeding Rs.2,50,000/- per month.

Shri Ashok Jain is a technocrat and is a qualified graduate Electrical engineer with more than 39 years all-round experience of design, development of fluid couplings and management of industry. He has developed the fluid coupling technology indigenously and brought India amongst few selected Companies in the world possessing this technology. He is considered the best expert in India on fluid couplings including its application, usages and energy saving. He is also recognized internationally by all the competitors and many users/buyers of fluid couplings in many places of the world. He is thus key asset of the Company and is fully capable to take the Company on progressive path with his knowledge and management skills. The Fluid coupling industry in the Country is having special category and the Company's activities cannot be compared with others.

The Nomination and Remuneration Committee and the Board at their meeting held on 30th May, 2014 considered that the Company should increase the remuneration payable to him not exceeding Rs. 3,50,000 per month, w.e.f. 1st June, 2014 till the remaining part of his tenure upto 30.06.2016 on the terms and conditions and remuneration as set out in the Item No. 5 of the notice and recommend to pass necessary special resolution at the Meeting.

Shri Ashok Jain, may be considered as financially interested in the resolution to the extent of the remuneration as may be paid to him. Further that Shri Kunal Jain, Mrs. Radhica Sharma Whole-time Directors and Mrs. Monica Jain, Chief Financial Officer being his relatives may be deemed as concerned or interested otherwise in the resolutions. Except that none of the directors or Key Managerial Personnel (KMP) or their relatives are concerned or interested in the Resolution.

Shri Ashok Jain is also holding 1103426 equity shares of Rs. 10/- each consisting of 22.4% of the total paid up capital of the Company.

#### Item No:7

Shri Kunal Jain is graduate in commerce and is a Whole-time director and his tenure shall be expired on 30th April, 2015 upon completion of 3 years of his appointment. He is having adequate experience in industries and is acquainted with through knowledge of business. His experience, commitment and capabilities are playing a crucial role in the growth of the Company. Thus upon the recommendation of the Nomination and Remuneration Committee, the Board of directors at their meeting held on 14th August, 2014 has re-appointed him for a further period of 3 years w.e.f. 1st May, 2015.

The Board considered that the terms and conditions the salary and perquisites as given in the Item No.7 of the notice is commensurate with his high responsibilities, status and image of the Company. The Board recommends to pass necessary special resolution as set out in Item No.7 of the notice.

Shri Kunal Jain, being the appointee may be considered as the financially interested in the resolution to the extent of the remuneration as may be paid to him, further, Shri Ashok Jain, Chairman & Managing Director Mrs. Radhica Sharma Whole-time Director and Mrs. Monica Jain, Chief Financial Officer being his relatives may be deemed as concerned or interested otherwise in the resolutions. Except that none of the directors or Key Managerial Personnel (KMP) or their relatives are concerned or interested in the Resolution.

Shri Kunal Jain is also holding 1178131 equity shares of Rs. 10/- each consisting of 23.92% of the total paid up capital of the Company.



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#### Item No: 8. 9 & 10

The Board of directors of the Company comprises of six directors out of which, three are Non-Executive Independent Directors of the Company.

**CA Mahendra Kumar Shah** joined the Board on 26th September, 2000 as an Independent Director and has served as director of the Company for over 13 years. He is a Practicing Chartered Accountant and having expertisation in the finance and taxation matters.

CAM.K. Shah does not hold any Equity shares in the Company.

**Shri Khushal Chandra Jain** joined the Board on 1st February, 2004 as an Independent director. He holds a degree of M.Com DIT. Shri K.C. Jain is having thorough experience in the field of accounts, taxation for exceeding 40 years.

Shri K.C.Jain, holds 200 Equity Shares in the Company.

**Shri Praful Ratilal Turakhia** joined the Board on 30th January, 2009 as an Independent Director. He holds a degree of BE Mechanical. Shri Praful Turakhia does not hold any shares in the Company.

The detailed profile of directorship and Committee position held by these three directors in other Companies are included separately in this Notice and report on Corporate Governance forming part of the Annual Report.

As per the provisions of section 149 of the Companies Act, 2013 which has come into force w.e.f. 1stApril 2014, an Independent Director shall hold office for a term upto five consecutive years on the Board of a Company and shall not be liable to retire by rotation. Therefore, it is proposed to appoint them as Independent Directors at the ensuing annual general meeting for a period of 5 years, upto 31st March, 2019.

All the above said three Independent Directors have given a declaration to the Board that they meet the criteria of independence as provided under section 149(6) of the Act. In the opinion of the Board the above said three directors fulfills the conditions specified in the Act and the Rules made there under as the Clause 49 of the Listing Agreement for their appointment as Independent Directors of the Company.

The Company has received a notice in writing as required under section 160 of the Companies Act, 2013 from members for proposing the appointment of the above said directors.

All the 'Independent Directors' have expertise in specific functional areas and are eminent personalities in their respective fields . The Board considers that their continued association would be of immense benefit to the Company and it is desirable to continue to avail services of these three directors as Independent Directors. Accordingly, the Board recommends the resolution as set out in the Item No. 8 to 10 as Ordinary Resolutions CA Mahendra Kumar Shah, Shri Khushal Chandra Jain and Shri Praful Ratilal Turakhia, who are proposed appointees may be considered as concerned or interested financially in the Resolutions to the extent of the sitting fee as may be paid by the Company from time to time. Except that none of the other Directors nor Key Managerial Personnel or relatives thereof are, in any way, concerned or interested in the Resolutions.

#### Item No: 11

Section 180(1)(a) of the Companies Act, 2013 provides that the Board of directors of Company shall not, without the approval of shareholders in general meeting by way of special resolution, sell, lease or otherwise dispose of the whole or substantially the whole of the undertaking of the Company. The Company has earlier passed ordinary resolution as per provisions of section 293(1)(a) of the Companies Act. 1956, and now it is required to pass a special resolution.

As the assistance from the institutions/banks provided/agreed to be provided to the Company have to be secured by the mortgage and charge of the assets of the Company, both present and future and the whole of the undertaking of the Company and the aforesaid institutions would like to retain a power to take over the management of the business and concern of the Company in certain events, it is necessary for the members to pass a resolution under Section 180(1)(a) of the Companies Act. 2013.

Hence, the members are required to authorize to the Board to create/renew charges on the movable and immovable assets and properties of the Company in favor of the lenders in accordance with the terms and conditions of the Loans and security documents as stated in the Resolution of item No. 11

The Board accordingly recommends the Special Resolution at item no. 11 of this Notice for your approval.

Pursuant to applicable provisions of the Companies Act, 2013, none of the Directors & Key Managerial Personnel and their relatives is either directly or indirectly concerned or interested, financially or otherwise in the proposed resolution except in capacity of shareholder.

By Orders of the Board

Place: Indore

Date: 14th August, 2014

RITU TIWARI COMPANY SECRETARY ACS 35342



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# DIRECTORS' REPORT AND MANAGEMENT DISCUSSION AND ANALYSIS

#### To the Members.

Your Directors have pleasure in presenting the 38th Annual Report together with Audited Accounts of the Company for the year ended 31st March, 2014.

## **FINANCIAL RESULTS:**

The summarised financial results for the year are as under::

(₹ In Lacs)

| Particulars                                               | 31.03.2014 | 31.03.2013 |
|-----------------------------------------------------------|------------|------------|
| Revenue from operation                                    | 2744.50    | 3020.02    |
| Other Income                                              | 78.92      | 37.41      |
| Total Income                                              | 2823.42    | 3057.43    |
| Total Expenses                                            | 1923.10    | 2241.38    |
| Profit before Interest, Depreciation &Tax (EBIDTA)        | 900.32     | 816.05     |
| Less: Interest                                            | 0.28       | 1.71       |
| Less: Depreciation                                        | 51.78      | 46.48      |
| Profit before Tax                                         | 848.26     | 767.86     |
| Less: (a) Current Tax                                     | 273.32     | 250.64     |
| (b) Deferred Tax                                          | 4.80       | 4.50       |
| Net Profit for the year                                   | 570.14     | 512.72     |
| Add: Surplus brought forward from previous year           | 1043.39    | 774.78     |
| Amount available for appropriation                        | 1613.53    | 1287.50    |
| Appropriations:                                           |            |            |
| (a) Transferred to General Reserve                        | 100.00     | 100.00     |
| (b) Proposed Dividend on Equity Shares                    | 135.49     | 123.18     |
| (c) Tax on Proposed Dividend                              | 23.03      | 20.93      |
| Surplus Carried to Balance Sheet                          | 1355.01    | 1043.39    |
| Paid up Equity Share Capital                              | 492.70     | 492.70     |
| Earning per share (Rs.10/- each) Basic & Diluted (in Rs.) | 11.57      | 10.41      |

#### **DIVIDEND:**

The Directors of your company are pleased to recommend a dividend @ 27.50% i.e. Rs. 2.75 per Equity Share of Rs. 10 each for the year ended 31st March, 2014 (previous year 25% i.e. Rs. 2.50 per Equity Share of Rs. 10 each). Above dividend would be paid subject to approval by the members in the ensuing Annual General Meeting. The proposed dividend will absorb Rs. 158.52 lacs including Dividend Distribution Tax of Rs. 23.03 lacs. This dividend is tax free in the hands of the share holders.

#### **OPERATING REVIEW:**

The financial year 2013-2014 faced difficult economic situation with delays in decision making at Government and industry level and delays in project execution with liquidity crunch. This resulted in fall in sales by approximate 9%. The Company increased its focus on spare sales and replacement business and thus was able to improve the profitability even with lower sales. Profit after tax for the year under review increased by 11% as compared to previous year. During the year EPS has increased to Rs. 11.57 as against EPS of Rs. 10.41 in the corresponding previous year.

## **DIRECTORS:**

The Board in its meeting held on 10th February, 2014 has appointed Smt. Radhica Sharma as the Additional Director as well as Women Director of the Company, liable to retire by rotation and further as Whole-time Director and designated her as the Deputy Managing Director of the Company w.e.f. 10.02.2014 for a period of three years. Mr. Kunal Jain has been re-appointed as the Whole-time Director of the Company w.e.f. 01/05/2015 for a further period of three years.

Further CA Mahendra Kumar Shah, Mr. Khushal Chandra Jain and Mr. Praful Ratilal Turakhia the existing independent directors are further proposed to be appointed as Independent Directors for a term of 5 years as per requirement of section 149 of the Companies Act, 2013 as well as Clause 49 of the Listing Agreement to hold the office till 31st March, 2019.



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The Company also proposes to increase the remuneration payable to Shri Ashok Jain, the Chairman & Managing Director w.e.f. 1st June, 2014 for the remaining part of his tenure.

The Company has received notice in writing from the members as required under section 160 of the Act for proposal for appointment of Smt. Radhica Sharma as a Director and all the Independent Directors of the Company at the ensuing Annual General Meeting.

The Independent Directors have submitted a declaration confirming that they meet the criteria for independence as provided in section 149(6) of the Act and are eligible for appointment as Independent Directors of the Company.

In the opinion of the Board the above said three directors fulfill the conditions specified in the Act and the Rules made there under as per the Clause 49 of the Listing Agreement for their appointment as Independent Directors of the Company.

#### DIRECTORS RESPONSIBILITY STATEMENT:

Pursuant to the requirement of Section 217(2AA) of the Companies Act, 1956, and based on the representation received from the operating management, the Directors hereby confirm that:

- a. in the preparation of the annual accounts, the applicable accounting standards have been followed and there is no material departure:
- b. they have selected such accounting policies and applied them consistently and made judgments and estimates that have been reasonable and prudent so as to give a true and fair view of the state of affairs of the company at the end of the financial year and of the profit of the company for the year under review;
- c. they have taken proper and sufficient care to the best of their Knowledge and ability for the maintenance of adequate accounting records in accordance with the provision of this Act. They confirm that there are adequate systems and controls for safeguarding the assets of the company and for preventing and detecting frauds and other irregularities;
- d. they have prepared the annual accounts for the financial year ended 31st March, 2014 on a going concern basis;

#### **AUDITORS:**

M/s J.P.Saraf & Co., Chartered Accountants, Indore, Statutory Auditors of the Company, hold the office until the ensuing Annual General Meeting. The said Auditors have furnished the Certificate of their eligibility for reappointment.

Pursuant to the provisions of section 139 and other applicable provisions, if any, of Companies Act, 2013 read with Rule 3 of Companies (Audit and Auditors) Rules, 2014, it is proposed to appoint M/s J.P.Saraf & Co., Chartered Accountants (ICAI Firm Registration No. 006430C), the retiring Auditors of the Company as Statutory Auditors of the Company from the conclusion of this Annual General Meeting (AGM) till the conclusion of the Forty First AGM of the Company to be held in the year 2017 (subject to ratification of their appointment at every AGM) on such remuneration as may be decided & fixed by the board on the recommendations of the Audit Committee.

## **AUDITORS' REPORT:**

The report of the auditors of the Company and notes to the accounts are self explanatory and therefore do not call for any further comments and may be treated as adequate compliance of section 217(3) of the Companies Act, 1956.

#### **COST AUDITORS:**

Pursuant to the directives of the Central Government under the provisions of section 148 and all other applicable provisions of the Companies Act, 2013 read with the Companies (Audit and Auditors) Rules 2014, the Company is not required to appoint the Cost Auditors for the year 2014-15. The Cost Audit Report for the year 2013-14 would be filed to the Central Government within the stipulated time.

#### SECRETARIAL COMPLIANCE CERTIFICATE:

Compliance Certificate has been obtained from M/s D.K. Jain & Co. in terms of the provisions of section 383A(1) of the Companies Act, 1956 which is being annexed to the Directors' Report, which is self-explanatory and needs no comments. Annexure B

#### **FIXED DEPOSITS:**

Your company has not accepted any fixed deposit within the meaning of Section 58A and 58AA of the Companies Act, 1956, and as such no amount of principal or interest was outstanding as on the Balance Sheet date.

#### **INSURANCE:**

The Company has taken adequate insurance cover for all movable & immovable assets for various types of risks. **INDUSTRIAL RELATIONS:** 

Company's Industrial relations continued to be healthy, cordial and harmonious during the period under review.

#### **HEALTH AND SAFETY:**

The safety and security of the workers are important things for building healthy work environment. The Company has taken effective measures in the field of health care and safety. Your Company has conducted following activities for building healthy work culture:





- 1. Regular medical check-up.
- 2. Medical aid facility for the workers and placement of first aid boxes at several places.
- 3. Ensuring safety of the workers by displaying signs, cautionary board, emergency phone calling system.
- 4. Vaccination facilities for contagious diseases.
- 5. Conducting training programs on the job and after job.
- 6. Conducting lectures for awareness of hygiene and cleanness.
- 7. Training to fire marshals and display their contact numbers at various locations.

Your Company believes that healthy and happy working environment is the fundamental right of every employee and to provide the same as a duty of the Company. Your Company is committed towards providing a healthy working environment in every possible way.

#### **ENVIRONMENTAL PROTECTION:**

Your company believes that clean surrounding and healthy environment adds to the efficiency of the workers. Your Company believes that it is responsibility of the Company to maintain the ecological balance for sustainable development. Your company aims towards maintaining the harmony and rhythm of the eco system. The eco friendly initiatives adopted by your Company includes:

- 1. Optimum use of natural resources
- 2. Implementing the 3R system, reduce, re-use and recycle.
- Tree plantation campaigns.
- 4. Regular internal environmental checks.
- 5. Reduction in process waste.
- 6. Storage and disposal of hazardous wastes as per statutory requirements.
- 7. Certification of ISO 14001.

## CORPORATE SOCIAL RESPONSIBILITY:

Your directors have constituted the Corporate Social Responsibility Committee (CSR Committee), comprising of CA Mahendra Kumar Shah, as the Chairman and Shri Khushal Chandra Jain, Smt. Radhica Sharma and Shri Praful Ratilal Turakhia, members of the Committee as per requirement of the section 135 of the Companies Act, 2013 read with the Companies (Corporate Social Responsibility Policy) Rules, 2014.

The said Committee has been entrusted with the responsibility of formulating and recommending to the Board, a CSR Policy indicating the activities to be undertaken by the Company, monitoring the implementation of the frame work of the CSR Policy and recommending the amount to be spent on CSR activities.

#### **CORPORATE GOVERNANCE:**

Your Company firmly believes and adopts the highest standard of practice under Corporate Governance. A separate section on corporate governance and a certificate from Auditors of the Company regarding compliance of the conditions of corporate governance as stipulated under clause 49 of the listing agreement with the stock exchanges form part of this annual report.

# CONSERVATION OF ENERGY, TECHNOLOGY ABSORPTION, PARTICULAR OF EMPLOYEES AND FOREIGN EXCHANGE EARNINGS AND OUTGO:

Information as required under section 217(1)(e) of the Companies Act, 1956 read with the Companies (Disclosure of particulars in the Report of the Board of Directors) Rules 1988 have been annexed herewith as Annexure A.

#### MANAGEMENT DISCUSSION AND ANALYSIS REPORT:

#### A. Economic overview:

The Financial year 2013-14 faced poor economic situation with rising costs and low growth and political uncertainty. With new Union Government with clear majority the financial year 2014-15 is expected to improve over the previous year.

As reported in the previous year the company was able to obtain substantial growth on spares sales. The company expects to achieve continuous growth on spares sales during this year.

The last three months have indicated a good movement in pending and new infrastructure projects which is a indicator of country's economic development and GDP growth. Your company products have major application in infrastructure sector like Power Generation, Mining, Harbour development and steel etc. and thus the company expects good growth in order bookings with growth in sales during the year.

Your company enjoys high credibility in International market which is opening new business opportunities. However it takes time to convert these opportunities in business.

Your company expects to obtain CE marking on its scoop control couplings by end of this calendar year. Also the company is in process of obtaining ISO 14001: 2004 & OHSAS 18001:2007 Certification. These accreditations improve business opportunities in International market.

The company continue with new investments in plant and machinery and modernization. With induction of CNC machines the company has been able to increase productivity of components and thus reduced its dependence





on vendors and at the same time reduced cost on logistics, over heads and delays.

The company can increase the production capacity substantially by running the factory in two shifts in full swing and meet increased demand of company products as and when required.

## B. Industry structure and developments:

Your Company deals only in the one segment i.e. manufacturing and sale of the hi-tech products "Fluid Couplings" which are mainly used in various sector of industries including Thermal Power Plants, Steel, Metal, Cement, Paper, Chemical, Fertilizers, Coal and Ore-mining and Port handling facilities, etc. New projects in these sectors have important contribution towards growth and profitability of the Company.

## C. Quality Management System:

The Company continued to be certified under ISO: 9001:2008 by British Standard Institution- BSI Management System for the Company's Quality System. The Quality Management System in the Company is well defined and is well in place.

## D. Internal control system:

The Company has adequate internal control system commensurate with its size and business. The internal control systems are supplemented by internal audits. The Company has appointed independent outside Internal Auditors to further strengthening of the system. The audit system carries on a continuous basis, the entire gamut of operations, business and functions. The reports of internal auditors are submitted to the audit committee, which further review the adequacy of the internal control system.

## E. Risk and Concerns:

Since your Company is catering the needs of almost all sector of Industries, if there is recession in any one sector, the other sector industry will continue to generate the revenue for the Company. Apart from the normal risk, demand-supply conditions, raw material prices, changes in government regulations, tax regimes, economic developments within the country and globally, no major risks are foreseen.

## F. Cautionary statement:

Statement made in the management discussion and analysis report as regards the expectations or predictions are forward looking statements within the meaning of applicable Laws and Regulations. Actual performance may deviate from the explicit or implicit expectations.

## **G. ACKNOWLEDGEMENTS:**

Your Directors place on record their gratitude to the Central Government, State Governments and Company's Bankers, for the assistance and co-operation and encouragement they extended to the Company. Your Directors also wish to place on record their sincere thanks and appreciation for the continuing support and unstinting efforts of Investors, Customers, Vendors and Employees in ensuring an excellent all around operational performance.

FOR & ON BEHALF OF THE BOARD

Place: INDORE

ASHOK JAIN
Dated: 14th August, 2014

CHAIRMAN & MANAGING DIRECTOR
DIN-00007813

## **Annexure A to the Directors' Report:**

[Information as per the Companies (Disclosure of particular in Report of Board of Directors) Rules, 1988]

## A. CONSERVATION OF ENERGY

The Company has undertaken several initiatives to reduce energy consumptions at different levels. Your Company believes in sustainable consumption of natural resources and the conservation of energy remain a key focus area at all times. The Company gives utmost importance to the conservation of energy as a part of its Corporate Social Responsibility and adopts eco-friendly practices in all areas of operations.

|    | POWER AND FUEL CONSUMPTION    | Current Year<br>2013-14 | Previous Year<br>2012-13 |
|----|-------------------------------|-------------------------|--------------------------|
| 1. | Electricity (Purchased) Units | 615348                  | 712932                   |
|    | Total Amount (Rs.)            | 5662650                 | 6006984                  |
|    | Rate per Unit (Rs.)           | 9.20                    | 8.42                     |
| 2. | Electricity (Generated) units | 6881                    | 5282                     |
|    | Total Amount (Rs.)            | 142396                  | 129851                   |
|    | Rate per Unit (Rs.)           | 20.69                   | 24.58                    |

## B. TECHNOLOGY ABSORPTION AND RESEARCH & DEVELOPMENT:

R & D activities are an integral part of operations and all the expenses relating to R & D debited to Profit and Loss Account.



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#### C. FOREIGN EXCHANGE EARNING AND OUTGO:

Information in respect of Foreign Exchange Earning & Outgo is as under:

 Earning (Rs.) :
 Current Year 2,38,29,962
 Previous Year 1,68,67,239

 Outgo (Rs.) :
 9,81,375
 5,97,301

## D. PARTICULARS OF EMPLOYEES:

The Company does not have any employee whose particulars are required to be furnished under Section 217(2A) of the Companies Act, 1956, read with the Companies (Particulars of Employees) Rules, 1975, as amended from time to time.

BY ORDER OF THE BOARD

Place: INDORE

ASHOK JAIN CHAIRMAN & MANAGING DIRECTOR

Annexure B
COMPLIANCE CERTIFICATE

CIN: L74210MP1978PLC001452 Nominal Capital: Rs.6,00,00,000

Dated: 14th August, 2014

To,

FLUIDOMAT LIMITED

117 1st FLOOR NAVNEET DARSHAN
16/2, OLD PALASIA
INDORE (M.P.)

We have examined the registers, records, books and papers of FLUIDOMAT LIMITED (the Company) as required to be maintained under the Companies Act, 1956, (the Act) and other applicable provisions of the Companies Act, 2013, (the Act) and the rules made there under and also the provisions contained in the Memorandum and Articles of Association of the Company for the financial year ended 31st March 2014 (from 01.04.2013 to 31.03.2014). In our opinion and to the best of our information and according to the examinations carried and explanations furnished to us by the Company and its management, we certify that in respect of the aforesaid financial year:

- 1. The company has kept and maintained all registers as stated in Annexure `A' to this certificate, as per the provisions of the Act and the rules made there under and all entries therein have been duly recorded.
- 2. The company has filed the forms and returns, as stated in Annexure `B' to this certificate, with the Registrar of Companies and the Central Government or all authorities within the time prescribed under the Act, and the Rules made thereunder.
- 3. The company, being a public limited company, comments is not required.
- 4. The Board of directors duly met 4 (Four) times respectively on 29th May 2013; 13th August 2013; 13th November 2013; and 10th February 2014 and in respect of these meetings proper notices were given to the director and the proceedings were properly recorded and signed in the Minutes book maintained for the purpose.
- 5. The company has closed its Register of Members from 23rd September, 2013 to 26th September, 2013 (both days inclusive) and necessary compliance of section 154 of the Act has been made.
- 6. The Annual General Meeting for the financial year ended on 31st March, 2013 was held on 26th September 2013 after giving due notice were given to the members and beneficiaries of the company, directors and the auditors and the resolutions passed thereat were recorded in Minutes book maintained for the purpose.
- 7. No Extra Ordinary General meeting was held by the company during the financial year.
- 8. The company has not advanced any loans to its directors or persons or firms or companies, referred to under section 295 of the Companies Act, 1956 and/or under Section 185 of the Companies Act, 2013 during the financial year.
- 9. The company has not entered into any contracts as specified in section 297 of the Act.
- 10. The company has made necessary entries in the register maintained under section 301 of the Companies Act, 1956.
- 11. The Company has obtained necessary approvals from the Board of directors and members pursuant to section 314 of the Companies Act, 1956 where ever applicable.
- 12. The Board of directors or duly constituted committee of directors has approved the issue of duplicate share certificates.



## FLUIDOMAT LIMITED ANNI

## **ANNUAL REPORT 2013-14**



## 13. The company:

- has delivered all the certificate on transfer/transmission of securities during the financial year in accordance with the provisions of the law. However, the company has not made any allotment of shares during the period.
- ii. has deposited the amount of dividend declared in a separate Bank Account within five days from the date of declaration of dividend.
- iii. has paid/posted the cheques/warrants transferred the amount in the electronic mode for the dividend to the members within a period of 30 days from the date of declaration and that all unpaid/unclaimed dividend has been transferred to unpaid dividend account of the company.
- iv. Was not require to transfer any amounts remains in unpaid dividend account, application money due for refund, matured deposits, matured debentures and the interest accrued thereon which have remained unclaimed or unpaid for a period of seven years to Investor Education and Protection Fund.
- v. has duly complied with the requirements of section 217 of the Act.
- 14. The Board of directors of the Company is duly constituted and the appointment of directors and additional director has been duly made. However, there was no appointment of alternate directors and director to fill casual vacancy during the financial year.
- 15. The appointment of Whole-time Director has been made in compliance with the provisions of section 269 read with Schedule XIII to the Companies Act, 1956 during the financial year and there was no requirement for seeking approval of the Central Government.
- 16. The company has not appointed any sole selling agents during the financial year.
- 17. The company was not required to obtain any approvals of the Central Government, Company Law Board, Regional Director, Registrar and/or such authorities prescribed under the various provisions of the Act during the financial year, except for the appointment of the Cost Auditors which was obtained by filing of Form 23C to the Central Government.
- 18. The directors have disclosed their interest in other firms/companies to the Board of directors pursuant to the provisions of the Act and the rules made there under.
- 19. The company has not issued any shares, debentures or other securities during the financial year.
- 20. The company has not bought back any shares during the financial year.
- 21. There was no redemption of preference shares or debentures during the financial year.
- 22. There were no transactions necessitating the company to keep in abeyance the rights to dividend, rights shares and bonus shares pending registration of transfer of shares.
- 23. The company has not invited/accepted any deposits falling within the purview of section 58A during the financial year.
- 24. The amount borrowed by the Company during the year ending 31st March, 2013 is within the borrowing limits as specified under section 293(1)(d) of the Companies Act, 1956 and/or section 180(1)(c) of the Companies Act, 2013 and that necessary resolutions have been passed.
- 25. The company has not made any loans or advances or given guarantees or provided securities to other bodies corporate u/s 372A of the Companies Act, 1956.
- 26. The company has not altered the provisions of the Memorandum with respect to situation of the company's registered office from one State to another during the year under scrutiny.
- The company has not altered the provisions of the Memorandum with respect to the objects of the company during the year under scrutiny.
- 28. The company has not altered the provisions of the Memorandum with respect to name of the company during the year under scrutiny.
- 29. The company has not altered the provisions of the Memorandum with respect to share capital of the company.
- 30. The Company has not altered its articles of association during financial year,
- 31. There was no prosecution initiated against or show cause notices received by the company and no fines or penalties or any other punishment was imposed on the company during the financial year for offences under the Companies Act, 2013.
- 32. The company has not received any money as security from its employees during the financial year.
- 33. The company has not constituted the Provident Fund pursuant to section 418 of the Companies Act, 1956.

For, D.K.JAIN & CO. COMPANY SECRETARIES

DR. DILIP KUMAR JAIN PROPRIETOR CP NO. 2382

Date: 30th May, 2014 Place: Indore

Place: indore





## ANNEXURE-A Registers as maintained by the Company

| S.No | Particulars                                                           | Sections     |
|------|-----------------------------------------------------------------------|--------------|
| 1    | Register of Charges                                                   | Section 143  |
| 2.   | Register of Members                                                   | Section 150  |
| 3.   | Index of Members                                                      | Section 151  |
| 4.   | Registers and returns kept at the Registered Office                   | Section 163  |
|      | i) Contracts for appointment of Managing Director/Whole-time Director |              |
|      | i) Annual Returns together with copies of certificate, etc.           |              |
| 5.   | Minute Book containing minutes of                                     | Section 193  |
|      | - Board Meeting                                                       |              |
|      | - Audit Committee Meetings                                            |              |
|      | - Remuneration Committee Meeting                                      |              |
|      | - Investors Grievance Committee                                       |              |
|      | - General Meeting                                                     |              |
| 6.   | Books of Accounts                                                     | Section 209  |
| 7.   | Cost Accounting Records                                               | Section 233  |
| 8.   | Register of contracts in which Directors are interested               | Section 301  |
| 9.   | Register of Directors, Manager & Secretaries                          | Section 303  |
| 10.  | Register of Director's shareholdings                                  | Section 307  |
| 11.  | Register of Investments or Loans made, Guarantee or Security provided | Section 372A |
| 12.  | Register of Transfer of Shares                                        | Section 108  |
| 13.  | Register of renewed and duplicate share certificates                  | Rules 7      |
| 14.  | Register for payment of Dividend                                      |              |

For, D.K.JAIN & CO. **COMPANY SECRETARIES** 

Date: 30th May, 2014 Place: Indore

DR. DILIP KUMAR JAIN **PROPRIETOR CP NO. 2382** 

## Annexure-B Forms and Returns as filed by the Company with Registrar of Companies, during the financial year ending 31st March, 2014.

| S.<br>No. | Form No.                | Section/<br>Rules | For dated  | Filed on<br>dated | Whether<br>Within<br>Time | Whether<br>late<br>filing fee<br>paid | Remarks/<br>ROC Receipt<br>No./ Dated |
|-----------|-------------------------|-------------------|------------|-------------------|---------------------------|---------------------------------------|---------------------------------------|
| 1.        | Form 23AC & 23ACA(XBRL) | 220               | 31/03/2013 | 17/10/2013        | YES                       | N.A                                   | Q14147243                             |
| 2.        | Form 20B                | 159, 161          | 26/09/2013 | 17/10/2013        | YES                       | N.A                                   | Q14014062                             |
| 3.        | Form 66                 | 383(1A)           | 31/03/2013 | 30/09/2013        | YES                       | N.A                                   | Q11932902                             |
| 4.        | Form 23C                | 233(B)(2)         | 29/05/2013 | 03/06/2013        | YES                       | N.A.                                  | S21184320                             |
| 5.        | Form 5INV               | Rule 3            | 26/09/2013 | 18/12/2013        | YES                       | N.A                                   | S28613800                             |
| 6.        | Form 25C                | 269(2)            | 01/07/2013 | 06/07/2013        | YES                       | N.A                                   | B78814720                             |
| 7.        | Form 32                 | 303(2)            | 13/11/2013 | 23/11/2013        | YES                       | N.A                                   | B89813240                             |
| 8.        | Form 32                 | 303(2)            | 10/02/2014 | 04/03/2014        | YES                       | N.A.                                  | B97643803                             |
| 9.        | Form 32                 | 303(2)            | 10/02/2014 | 04/03/2014        | YES                       | N.A.                                  | B97644447                             |
| 10.       | Form I XBRL             | 233               | 31.03.2013 | 27.09.2013        | YES                       | N.A.                                  | S22579486                             |

For, D.K.JAIN & CO. **COMPANY SECRETARIES** 

DR. DILIP KUMAR JAIN **PROPRIETOR CP NO. 2382** 

Date: 30th May, 2014 Place: Indore



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## CORPORATE GOVERNANCE REPORT 2013-14 (Forming part of the Directors' Report of Fluidomat Limited)

Effective corporate governance practices constitute the foundations on which successful commercial enterprises are built to last. Corporate Governance is a set of principles, processes and systems which govern a company. The elements of Corporate Governance are independence, transparent, accountability, responsibility, compliance ethics, values and trust. Corporate Governance enables an organization to perform efficiently and ethically generate long term wealth and create value for all its stakeholders.

The Company believes that sound Corporate Governance is critical for enhancing and retaining investor trust and your Company always seeks to ensure that its performance goals are met with integrity. The Company has always worked towards building trust with shareholders, employees, customers, suppliers and other stakeholders based on the principles of good corporate.

## 1. COMPANY'S PHILOSOPHY ON CODE OF GOVERNANCE:

The Company's philosophy on Corporate Governance strives for attaining the optimum level of transparency and accountability in all facets of its operation and dealing with its shareholders, employees, lenders, creditors, customers and the government. The Company is in compliance with the requirements stipulated under Clause 49 of the Listing Agreements entered into with the Stock Exchange with recard

to Corporate Governance and also has taken certain steps to ensure transparency and accountability. Your Company shall continue to follow the same with a desire for further development on continuous basis.

The Board of Directors, by considering itself as trustee of its shareholders, aims at maximizing shareholders value and protecting the interest of all stakeholders

#### 2. BOARD OF DIRECTORS AND THEIR MEETINGS:

The Board consists of executive and non-executive directors including independent directors who have wide and varied experience in different disciplines of corporate functioning. Shri Ashok Jain, Chairman & Managing Director is also assisted by Shri Kunal Jain, Executive Director & Mrs. Radhica Sharma, Dy. Managing Director, is overall incharge for the affairs of the Company who exercise their powers and discharge their duties under the superintendence and control of the Board of directors from time to time. The Board of directors of the company comprises of three executive and three directors are independent.

During the financial year 2013-14 the Board of directors met 4 (Four) times on, 29th May 2013; 13th August 2013; 13th November, 2013 and 10th Feb. 2014. The time gap between any two Meetings of the Board was less than four months.

The composition of the Board of Directors and their attendance at the meetings during the year were as follows:

| Name of the Directors       | Category                            | Designation              | No. of<br>Board<br>meeting<br>held<br>during the<br>financial<br>year | No. of<br>Board<br>meeting<br>attended<br>during the<br>financial<br>year | Whether<br>attended<br>last AGM<br>held on<br>Sept. 26th,<br>2013 | No. of other directorship | No. of<br>Committee<br>Chairmanship/<br>membership<br>in other<br>Companies |
|-----------------------------|-------------------------------------|--------------------------|-----------------------------------------------------------------------|---------------------------------------------------------------------------|-------------------------------------------------------------------|---------------------------|-----------------------------------------------------------------------------|
| Shri Ashok<br>Jain          | Promoter &<br>Executive<br>Chairman | Chairman & MD            | 4                                                                     | 4                                                                         | Yes                                                               | 1                         | Nil                                                                         |
| Shri Kunal<br>Jain          | Promoter &<br>Executive<br>Director | WTD                      | 4                                                                     | 4                                                                         | Yes                                                               | 1                         | Nil                                                                         |
| CA M.K.<br>Shah             | Independent/<br>NED                 | Director                 | 4                                                                     | 4                                                                         | Yes                                                               | 1                         | Nil                                                                         |
| Shri K.C.<br>Jain           | Independent/<br>NED                 | Director                 | 4                                                                     | 4                                                                         | Yes                                                               | 1                         | Nil                                                                         |
| #Shri<br>Narendra<br>Kathed | NED                                 | Director                 | 3                                                                     | 0                                                                         | No                                                                | 1                         | Nil                                                                         |
| Shri Praful<br>R. Turakhia  | Independent<br>/ NED                | Director                 | 4                                                                     | 4                                                                         | No                                                                | 1                         | Nil                                                                         |
| *Mrs.Radhica<br>Sharma      | Executive                           | Dy. Managing<br>Director | 1                                                                     | 1                                                                         | N.A.                                                              | 0                         | Nil                                                                         |

#Shri Narendra Kathed Resigned from the office of Director of the Company w.e.f. 21/11/2013.

\*Smt. Radhica Sharma appointed as Whole time Director of the Company w.e.f. 10/02/2014

#### 3. INFORMATION PLACED BEFORE THE BOARD

The Board has complete access to all information with the company. All Board Meetings are governed by a structured agenda which is backed by comprehensive background information to take informed decisions. All

information including inter alia information as required under clause 49 of the Listing Agreement are regularly provided to the Board, as part of the agenda papers well in advance of the Board meetings.

The Board has established procedure to periodically review compliance reports of all laws applicable to the company, prepared by the company, as well as steps taken by the company to rectify instances of non-compliance if any.



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#### 4. CODE OF CONDUCT

The Company has adopted a Code of Conduct for all board members and Senior Management Personnel. All the Directors and Senior Management personnel have affirmed compliance with the Code of Conduct as on March 31, 2014. The Code of Conduct is available on the website of the Company www.fluidomat.com. A declaration to this effect signed by the Chairman & Managing Director forms part of this report.

#### 5. BOARD COMMITTEES

Board has four Committees, viz.

a. Audit Committee;

Committee, whichever is higher.

- b. Stakeholders Relationship Committee;
- c. Nomination and Remuneration Committee;
- d. Corporate Social Responsibility Committee (CSR) The above said Committees consist of a majority of Independent Directors. The quorum for the Meetings is either two directors or one third of the members of the

#### 5.1 AUDIT COMMITTEE:

As a measure of good Corporate Governance and to provide assistance to the Board of directors and to meet the requirement of section 292A of the Companies Act, 1956 and the Clause 49 of the Listing Agreement and in fulfilling the Board's overall responsibilities, an Audit Committee is functioning consisting of only independent directors. The Audit Committee inter-alia has the following mandate in terms of the Clause 49 of the Listing Agreement:

- Overview of company's financial reporting process and the disclosure of the financial information in the annual accounts
- 2. To review and discuss with management, internal audit team and external auditors regarding any significant finding of material nature.
- 3. To consider and review the adequacy of management control system and internal audit function and frequency of internal audit process.
- 4. To review with Management the quarterly and annual financial statements before submission to the Board focusing primarily on any change in accounting policies and compliance with accounting standards, requirements of stock exchanges and other legal compliance.
- 5. To review Balance Sheet & Profit and Loss Accounts to be placed before the Board.
- 6. To consider and review the financial and risk management policy of the Company.
- To consider and review the defaults, if any in payment to the creditors, financial institutions and reasons thereof.
- To review the functioning of the Whistle Blower mechanism.
- To appoint the Cost Auditors and review the Cost Auditor Reports/Compliance Report of the Cost accounting Report.
- 10. To consider and review the Compliance Certificate of the Practising Company Secretary.
- 11. To consider the directors responsibility statement to be given by the Board in the Directors Report.
- 12. To consider the matter relating to the recommendation for appointment of the external auditors and fixation of their audit fee and also approval for payment of any other services.

- 13. Approval of the related party transactions.
- Considering such other matters as may be required by the Board.
- 15. Reviewing any other areas which may be specified as role of the Audit Committee under the Listing Agreement, Companies Act and other statutes as amended from time to time.

## a) Composition of the Audit Committee:

The Audit Committee of the company comprises of the following independent directors:

Director Position Qualification
CAM.K.Shah Chairman B.Com, FCA
K.C.Jain Member M.Com
Er. Praful Member B.E. (Industrialist)

R. Turakhia

Shri Pramod Jain, Vice President and Compliance officer is also functioning as the Secretary to the Committee. W.e.f. 1st April, 2014, CS Ritu Tiwari is functioning as the Secretary to the Committee.

#### b) Meetings of the Audit Committee:

During the financial year 2013-14 the Audit Committee met 4 (Four) times on 29th May, 2013; 13th August, 2013; 13th November, 2013; 10th Feb. 2014 under the Chairmanship of CA M.K.Shah, in which proper quorum was present.

#### 5.2. STAKEHOLDERS RELATIONSHIP COMMITTEE:

The Shareholders Grievances Committee was renamed as the Stakeholders Relationship Committee w.e.f. 10th Feb., 2014. The Committee facilitates prompt and effective redressal of the complaints of the shareholders and reporting the same to the Board periodically. The Shareholders Grievance Committee of the Company was constituted comprising of the following independent directors:

- 1. CAM.K Shah (Independent/NED) : Chairman
- 2. Shri K.C.Jain (Independent/NED) : Member
- 3. Shri Praful

R. Turakhia (Independent/NED) : Member

Shri Pramod Jain, Vice President & the Compliance officer also acting as Secretary to the Committee. W.e.f. 1st April, 2014 CS Ritu Tiwari, Company Secretary is functioning as the Secretary of the Committee.

## 5.3 NOMINATION AND REMUNERATION COMMITTEE:

a) Composition of the Remuneration Committee:

Composition of the Remuneration Committee is as under: CA M.K. Shah (Independent/NED) : Chairman Shri K.C.Jain (Independent/NED) : Member Shri Praful R. Turakhia (Independent/NED) : Member

The name of the Committee was changed as the Nomination and Remuneration Committee w.e.f. 10th Feb., 2014. Shri Pramod Jain, Vice President and the Compliance officer was acting as the Secretary to the Committee. During the year 2013-14 w.e.f. 1st April, 2014 CS Ritu Tiwari, Company Secretary is functioning as the Secretary to the Committee. Only one meeting held on 10th Feb., 2014 for approval of the appointment of Mrs. Radhica Sharma as the Director as well as Whole-time director w.e.f. 10th Feb., 2014 and appointment of CS Ritu Tiwari as a Company Secretary and appointment of Mrs. Monica Jain as the Chief Financial Officer w.e.f. 1st April, 2014 in which proper quorum was present.

b) Payment of non-executive directors and composition of the Committee:

The Company is not paying any remuneration to the non-



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executive/independent Directors except, sitting fees for the attending of the Board or the committee meetings.

## c) Remuneration paid to directors during the year:

|     |                         |               | (7.11104     | 11t III 1 <b>x</b> 3. <i>j</i> |
|-----|-------------------------|---------------|--------------|--------------------------------|
| S.  | Name of                 | Status        | Sitting      | Salary/                        |
| No. | Directors               | fee           | remuneration |                                |
| 1   | Shri Ashok Jain         | Director/ CMD | 0            | 2935940                        |
| 2   | Shri Kunal Jain         | Director/ WTD | 0            | 2144424                        |
| 3   | Mrs. Radhica            | Director/WTD  | 0            | 1051701                        |
|     | Sharma*                 |               |              |                                |
| 4   | Shri K. C. Jain         | Director/ NED | 14000        | 0                              |
| 5   | CA M. K. Shah           | Director/ NED | 14000        | 0                              |
| 6   | Shri Narendra Kathed#   | Director/ NED | 0            | 0                              |
| 7   | Shri Praful R. Turakhia | Director/ NED | 11000        | 0                              |

<sup>\*</sup>Appointed w.e.f. 10th Feb., 2014 #Resigned w.e.f. 21st Nov, 2013

#### 5.4 CORPORATE SOCIAL RESPONSIBILITY COMMITTEE

In view of the provisions of section 135 of the Companies Act, 2013 and the Rules made their under, the Company has constituted the Corporate Social Responsibility Committee of the Board having 3 independent directors as under:

| 1. CA M.K Shah                            | (Independent/NED        | : Chairmar |
|-------------------------------------------|-------------------------|------------|
| 2. Shri K.C.Jain                          | (Independent/NED)       | : Member   |
| <ol><li>Shri Praful R. Turakhia</li></ol> | (Independent/NED)       | : Member   |
| <ol><li>Mrs. Radhica Sharma</li></ol>     | (Dy. Managing Director) | : Member   |

The said Committee has been entrusted with the responsibility of formulating and recommending to the Board, a CSR Policy indicating the activities to be undertaken by the Company, monitoring the implementation of the frame work of the CSR Policy and recommending the amount to be spent on CSR activities.

## 6. VENUE AND TIME OF THE LAST THREE ANNUAL GENERAL MEETINGS:

| Date of<br>AGM | Venue                                                                | Time      | No. of resolutions                             | No. of resolution              |
|----------------|----------------------------------------------------------------------|-----------|------------------------------------------------|--------------------------------|
|                |                                                                      |           | passed<br>other than<br>ordinary<br>Businesses | passed by<br>Postal<br>Ballot. |
| 26/09/2011     | 117, Navneet<br>Darshan, 16/2, Old Palasiya,<br>Indore (M.P.) 452018 | 2.00 P.M. | Three                                          | Nil                            |
| 26/09/2012     | do                                                                   | do        | Five                                           | Nil                            |
| 26/09/2013     | do                                                                   | do        | Nil                                            | Nil                            |

The Resolutions were passed by show of hands with requisite majority. The venue of the AGM of the company has been chosen for its central location, prominence and capacity. Chairman of the Audit Committee and Remuneration Committee, CA M.K. Shah has also attended the Annual General Meetings.

No extra ordinary general meetings were held during the previous three years.

#### 7. DISCLOSURES:

#### 7.1 Related Party Transactions

 Details of all material transactions with related parties has been disclosed in the notes to the Accounts in the financial statements of the Company.

#### 7.2 Disclosure of Accounting Treatment

The company is following the Accounting Standards as applicable to the Company.

## 7.3 Remuneration of Directors

 All pecuniary relationship or transactions of the nonexecutive directors vis-à-vis the company has been given in the Corporate Governance Report as well as under the related party transaction in the financial statements.

- Disclosures on the remuneration of directors has been given on the corporate governance of the Annual Report.
- Shri K.C.Jain, Independent Director is holding only 200
  Equity Shares in the company, except that none of the
  non-executive directors is having any share or convertible
  instruments in the Company.

## 7.4 Disclosure of resignation of directors

 The company discloses the resignation alongwith the detailed reasons of resignation provided by the director of the company to the stock exchange as and when it is required.

#### 7.5 Disclosure of formal letter of appointment

 The letter of appointment of the independent director along with the detailed profile shall be disclosed on the websites of the company and the Stock Exchanges.

## 7.6 Proceeds from public issues, rights issue, preferential issues, etc.

The Company has not raised money through an issue (public issues, rights issues, preferential issues etc.) during the year under review.

#### 7.7 Shareholder Rights

The quarterly, half yearly and annual declarations of the financial performance are posted on the website of the Company and are also sent to the Bombay Stock Exchange, where the shares of the Company are listed. The complete Annual Report is sent to every shareholder of the company.

## 7.8 Audit Qualifications

It is always the company's endeavour to present unqualified financial statements. There are no audit qualifications in the company's financial statements for the year ended 31st March 2014.

#### 7.9 Vigil Mechanism Policy

The Company has laid down a Whistle Blower Policy/vigil mechanism. The company encourages an open door policy where employees have access to the Head of the business/function. The company takes cognizance of the complaints made and suggestions given by the employees and others. Complaints are looked into and whenever necessary, suitable corrective steps are taken. No employee of the company has been denied access to the Audit Committee in this regard.

## 7.10 Code for Prevention of Insider Trading

In compliance with the SEBI regulation on prevention of insider trading, the company has instituted a comprehensive guidelines on preventing insider trading.

## 7.11 Compliance by the Company

There has not been any non-compliance by the company and no penalties or strictures imposed on the company by the Stock Exchange or SEBI or any statutory authority, on any matter related to capital markets, during the last three years.

## 8. MEANS OF COMMUNICATION:

The company regularly intimates it's Un-Audited as well as Audited Financial Results to the Stock Exchange immediately after these are taken on record/approved by the Board. These financial results are published in the Free Press Journal (English) and in Chautha Sansar (Hindi), the vernacular newspaper. The results of the company are also available on the website of the company, at www.fluidomat.com.

## 9. SHAREHOLDER INFORMATION

a) Registered Office : 117, 1st Floor, Navneet Darshan, 16/2, Old Palasia, Indore (M.P.)

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| b) A | GM                                             |   |                                                                                                                                                                                                                                                                                                                                                                             |
|------|------------------------------------------------|---|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ۵,,, | Date, Time and                                 | : | On 26th Sept., 2014 at 2.00                                                                                                                                                                                                                                                                                                                                                 |
|      | Venue of Annual                                |   | P.M. at the Registered                                                                                                                                                                                                                                                                                                                                                      |
|      | General Meeting                                |   | Office of the Company.                                                                                                                                                                                                                                                                                                                                                      |
| c)   | E-voting period                                | : | on 22.09.2014 from                                                                                                                                                                                                                                                                                                                                                          |
|      |                                                |   | 9 A.M. to 6 P.M.                                                                                                                                                                                                                                                                                                                                                            |
| d)   | Financial Calendar                             |   | 2014-15                                                                                                                                                                                                                                                                                                                                                                     |
| u,   | Results for the quarter                        | : | On 14th August, 2014                                                                                                                                                                                                                                                                                                                                                        |
|      | ending 30th June, 2014                         |   |                                                                                                                                                                                                                                                                                                                                                                             |
|      | Results for the quarter ending 30th Sept, 2014 | : | On or before 14th Nov., 2014                                                                                                                                                                                                                                                                                                                                                |
|      | Results for the quarter ending 31st Dec, 2014  | : | On or before 14th Feb., 2015                                                                                                                                                                                                                                                                                                                                                |
|      | Results for the quarter ending 31st Mar, 2015  | : | On or before 30th May, 2015                                                                                                                                                                                                                                                                                                                                                 |
| e)   | Board Meeting for                              | : | 30th May, 2014                                                                                                                                                                                                                                                                                                                                                              |
| -,   | consideration of<br>Annual Accounts            |   | ,                                                                                                                                                                                                                                                                                                                                                                           |
| f)   | Book Closure                                   |   | 22nd Sept., 2014 to 26th                                                                                                                                                                                                                                                                                                                                                    |
| 1)   | Dook Glosuic                                   | • | September, 2014                                                                                                                                                                                                                                                                                                                                                             |
|      |                                                |   | (both days inclusive)                                                                                                                                                                                                                                                                                                                                                       |
| g)   | Cutoff date for E-voting                       |   | 8th Sept., 2014                                                                                                                                                                                                                                                                                                                                                             |
| h)   | Posting/mailing of                             |   | Before 1st Sept., 2014                                                                                                                                                                                                                                                                                                                                                      |
| ''', | Annual Report                                  | • | Богого тос обры, 2014                                                                                                                                                                                                                                                                                                                                                       |
| :\   | •                                              |   | 24th Cart 2014                                                                                                                                                                                                                                                                                                                                                              |
| i)   | Last date for receipt of Proxy                 | : | 24th Sept., 2014                                                                                                                                                                                                                                                                                                                                                            |
| j)   | Dividend                                       | : | The Board of directors of the Company recommended dividend of Rs. 2.75 (27.5%) per equity share of Rs. 10/- each for the financial year ended March 31, 2014, which would be paid subject to approval by the members in the ensuing Annual General Meeting (AGM). The proposed dividend will absorb Rs. 158.52 lacs in cluding Dividend Distribution Tax of Rs. 23.03 lacs. |
| k)   | Listing                                        | : | The equity shares of the company are listed at BSE Ltd. and the listing fees has been paid for 2014-2015                                                                                                                                                                                                                                                                    |
| I)   | Registrars and Share<br>Transfer Agents        | : | Ankit Consultancy Pvt. Ltd.,<br>Plot No.60, Electronic<br>Complex,Pardeshipura,<br>Indore (M.P.) 452010<br>Tel: 0731- 3198601,602<br>Fax: 0731- 4065798<br>Email: ankit_4321@yahoo.com                                                                                                                                                                                      |
| m)   | Compliance Officer and Company Secretary       | : | CS Ritu Tiwari                                                                                                                                                                                                                                                                                                                                                              |
| n)   | Scrutinizer for E-voting                       | : | CS Ishan Jain                                                                                                                                                                                                                                                                                                                                                               |
| 0)   | Scrip Code                                     | : | 522017                                                                                                                                                                                                                                                                                                                                                                      |

: INE459C01016

ISIN NO

| q)                   | Distr         | ibution of sh    | arehol  | ding a         | s on 31/0 | 3/201  | 4              |  |
|----------------------|---------------|------------------|---------|----------------|-----------|--------|----------------|--|
| Numbe                | rof           | No. of           | % of SI | hare           | Sh        | nare   | % to           |  |
| shares               |               | Owners           | Но      | lders          | Amount    | (Rs)   | Total          |  |
| Upto 1               | 000           | 2852             | f       | 32.60          | 256       | 0830   | 5.20           |  |
| 1001 -2              |               | 502              |         | 11.02          |           | 8280   | 1.94           |  |
| 2001 -3              |               | 203              |         | 4.45           |           | 3130   | 1.18           |  |
| 3001 -4              |               | 106              |         | 2.33           |           | 7160   | 0.83           |  |
| 4001 -5              |               | 347              |         | 7.62           |           | 5320   | 3.50           |  |
| 5001 -1              |               | 276              |         | 6.06           |           | 0870   | 4.67           |  |
| 10001-2              |               | 121              |         | 2.65           |           | 2750   | 3.88           |  |
| 20001-3              |               | 49               |         | 1.08           |           | 9870   | 2.58           |  |
| 30001-4              |               | 22               |         | 0.48           |           | 1100   | 1.65           |  |
| 40001-               |               | 22               |         | 0.48           |           | 0750   | 2.11           |  |
| 50001-               |               | 24               |         | 0.53           |           | 0600   | 3.41           |  |
| 100001               |               | 32               |         | 0.70           | 3401      |        | 69.05          |  |
| Tota                 |               | 4556             | 11      | 0.70           | 4927      |        | 100.00         |  |
|                      |               | REHOLDIN         |         |                |           |        |                |  |
| r)<br>SR.            | CATEGOR       |                  | GFAI    |                | NO. OF    |        | LDING %        |  |
| NO.                  | CAILGON       |                  |         | SHARE          |           |        | SHARE          |  |
| Α                    | Promoter      | Holding          |         |                |           |        |                |  |
| 1                    | Promoters     | s                |         |                |           |        |                |  |
|                      | Indian Pro    | moters           |         | 26             | 08601     |        | 52.95          |  |
|                      | Foreign Pr    | romoters         |         |                | 0         |        | 0.00           |  |
| 2                    |               | cting in Conce   | rt      |                | 0         |        | 0.00           |  |
|                      | Sub Total     | 0                |         | 2608601        |           |        | 52.95          |  |
| В                    | Non Pron      | noters Holding   | נ       |                |           |        |                |  |
| 3.                   |               | al investors     | ,       |                |           |        |                |  |
|                      |               | Funds and UT     | 1       |                | 0         |        | 0.00           |  |
|                      |               | inancial Institu |         |                |           |        |                |  |
|                      | ` '           | s (Central/Stat  |         |                |           |        |                |  |
|                      |               | t. Institutions) |         |                | 500       |        | 0.01           |  |
| (c)                  | FIIs          | ,                |         |                | 0         |        | 0.00           |  |
| (-)                  | Sub Total     |                  |         |                | 500       |        | 0.01           |  |
| 4                    | Others        |                  |         |                |           |        | 0.0.           |  |
| (a)                  |               | orporate Bodies  |         | 2              | 56950     |        | 5.21           |  |
| (b)                  | Indian Put    |                  | ,       | _              | 92107     |        | 40.43          |  |
| (c)                  | NRI/OCB       |                  |         |                | 58583     |        | 1.19           |  |
| (d)                  |               | clearing mem     | hers)   | 10259          |           |        | 0.21           |  |
| (4)                  | Sub Total     | (olouling mom    | 00.0)   | 2317899        |           |        | 47.04          |  |
|                      | TOTAL (A      | +R)              |         |                | 27000     |        | 100.00         |  |
| s) DFM               | ,             | ZATION OF SH     | ARFS    |                |           |        | 100.00         |  |
| CATEGO               |               |                  |         | SHARES         |           |        | %              |  |
|                      | mber of Dema  | atted            |         | J 11 1E1       | _         |        | /0             |  |
|                      | ith NSDL      |                  | ;       | 35,31,71       | 8         |        | 71.68%         |  |
|                      | nber of Dema  | atted            |         |                |           |        |                |  |
|                      | ith CDSL      |                  |         | 9,53,52        |           |        | 19.35%         |  |
| ,                    | ,             |                  |         |                |           |        |                |  |
|                      | thly high and | low Quotes at 1  |         |                |           |        |                |  |
| Month                | 10            | High (Rs.)       | Low     |                | Iotalvo   | iume o | fshares        |  |
| April, 201           |               | 55.00<br>56.80   |         | 41.60<br>46.00 |           |        | 29434<br>86886 |  |
| May, 201<br>June, 20 |               | 56.80<br>64.00   |         | 46.00<br>48.75 |           |        | 80886<br>87992 |  |
| July, 201            |               | 58.00            |         | 45.00          |           |        | 33669          |  |
| August, 2            |               | 52.00            |         | 43.55          |           |        | 19295          |  |
| Septemb              |               | 50.00            |         | 43.05          |           |        | 26399          |  |
| October,             | 2013          | 53.90            | 4       | 46.55          |           |        | 28282          |  |
| Novemb               | or 2012       | 58 50            |         | 50.40          |           |        | 21222          |  |

71.00 70240

For and on behalf of the Board ASHOK JAIN CHAIRMAN & MANAGING DIRECTOR DIN-00007813

31238

39765

128610

76352

November, 2013

December, 2013

January, 2014

February, 2014 March, 2014

Place: INDORE

Date: 14th August, 2014

58.50

73.00

91.50

86.90

99.50

50.40

56.00

64.50

65.30



## **ANNUAL REPORT 2013-14**



## CEO / CFO Certificate under Clause 49 (V)

To. The Board of Directors Fluidomat Ltd.

- We have reviewed financial statements and the cash flow statement of Fluidomat Ltd. for the year ended 31st March, 2014 and to the best of our knowledge and belief:
  - these statements do not contain any materially untrue statement or omit any material fact or contain statements that might be misleading:
  - (ii) these statements together present a true and fair view of the Company's affairs and are in compliance with existing accounting standards, applicable laws and regulations.
- There are, to the best of our knowledge and belief, no transactions entered into by the Company during the year which are fraudulent, illegal or violate the Company's Code of Conduct.
- We accept responsibility for establishing and maintaining internal controls for financial reporting and we have evaluated the effectiveness of Company's internal control systems pertaining to financial reporting.

We have not come across any reportable deficiencies in the design or operation of such internal controls.

- We have indicated to the Auditors and the Audit Committee:
  - that there are no significant changes in internal control over financial reporting during the year;
  - (ii) that there are no significant changes in accounting policies during the year; and
  - (iii) that there are no instances of significant fraud of which we have become aware.

MONICA NIRANJAN JAIN CHIEF FINANCIAL OFFICER

Place: Indore **ASHOK JAIN** Date:14th Aug.,2014 CHAIRMAN & MANAGING DIRECTOR

#### DECLARATION

This is to confirm that all the members of the Board of Directors and the Senior Management personnel have affirmed compliance with the Code of Conduct, applicable to them as laid down by the Board of Directors in terms of clause 49(1)(D)(ii) of the Listing Agreement entered into with the Stock Exchanges, for the year ended March, 31, 2014.

For Fluidomat Limited

**ASHOK JAIN CHAIRMAN & MANAGING DIRECTOR** 

Place: INDORE Date: 14th August, 2014

#### AUDITORS CERTIFICATE ON COMPLIANCE OF CONDITIONS OF CORPORATE GOVERNANCE

To. The Members.

Place: INDORE

We have examined the compliance of conditions of Corporate Governance by Fluidomat Ltd. for the financial year ended 31st March, 2014 as stipulated in Clauses 49 of the Listing Agreement with the Stock Exchanges.

The compliance of the conditions of Corporate Governance is the responsibility of the management. Our examination was limited to a review of the procedures and implementations thereof adopted by the company for ensuring compliance of the conditions of the Corporate Governance. It is neither an audit nor an expression of opinion on the financial statements of the company.

In our opinion and to the best of our information and according to the explanations given to us and based on the representations made by the directors and management, we certify that the company has complied in all material respects as stipulated in clause 49 of the listing agreement with the conditions of Corporate Governance.

We further state that such compliance is neither an assurance as to the future viability of the company nor the efficiency or effectiveness with which the management has conducted its affairs.

> FOR, J.P.SARAF & CO. CHARTERED ACCOUNTANTS

> > JAI PRAKASH SARAF

**PARTNER** M.NO. 075319 Date: 14th August, 2014



## **ANNUAL REPORT 2013-14**



## INDEPENDENT AUDITORS' REPORT

TO THE MEMBERS, FLUIDOMAT LIMITED

## Report on the Financial Statements

We have audited the accompanying financial statements of FLUIDOMAT LIMITED ("the Company"), which comprise the Balance Sheet as at 31st March, 2014, the Statement of Profit and Loss and Cash Flow Statement for the year then ended and a summary of significant accounting policies and other explanatory information.

## Management's Responsibility for the Financial Statements

Management is responsible for the preparation of these financial statements that give a true and fair view of the financial position, financial performance and cash flows of the Company in accordance with accounting principles generally accepted in India, including the Accounting Standards referred to in sub-section (3C) of section 211 of Companies Act, 1956 of India ("the Act") read with General Circular No. 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013. This responsibility includes the design, implementation and maintenance of internal control relevant to the preparation and presentation of the financial statements that give a true and fair view and are free from material misstatement, whether due to fraud or error.

## **Auditor's Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Standards on Auditing issued by the Institute of Chartered Accountants of India. Those Standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion and to the best of our information and according to the explanations given to us, the financial statements give the information required by the Act in the manner so required and give a true and fair view in conformity with the accounting principles generally accepted in India:

- (a) In the case of the Balance Sheet, of the state of affairs of the Company as at March 31, 2014;
- (b) In the case of the Statement of Profit and Loss, of the profit for the year ended on that date; and
- (c) In the case of the Cash Flow Statement, of the cash flows for the year ended on that date.

## Report on Other Legal and Regulatory Requirements

- As required by the Companies (Auditor's Report) Order, 2003 ("the Order") issued by the Central Government of India in terms
  of sub-section (4A) of section 227 of the Act, we give in the Annexure a statement on the matters specified in paragraphs 4 and
  5 of the Order.
- 2. As required by section 227(3) of the Act, we report that:
  - a. we have obtained all the information and explanations which to the best of our knowledge and belief were necessary for the purpose of our audit;
  - b. In our opinion proper books of account as required by law have been kept by the Company so far as appears from our examination of those books:
  - c. The Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement dealt with by this Report are in agreement with the books of account:
  - d. In our opinion, the Balance Sheet, the Statement of Profit and Loss, and the Cash Flow Statement comply with the Accounting Standards referred to in sub-section (3C) of section 211 of Companies Act, 1956 read with General Circular No. 15/2013 dated 13th September, 2013 of the Ministry of Corporate Affairs in respect of Section 133 of the Companies Act, 2013.
  - e On the basis of written representations received from the directors as on March 31, 2014, and taken on record by the Board of Directors, none of the directors is disqualified as on March 31, 2014, from being appointed as a director in terms of clause (g) of sub-section (1) of section 274 of the Companies Act, 1956.

For J.P. SARAF & COMPANY CHARTERED ACCOUNTANTS Firm Reg. No: 006430C

Place : Indore

Date : This 30th Day of May, 2014

J. P. SARAF PARTNER





## **Annexure to Independent Auditors' Report**

(Referred to Para 1 under the heading of "Report on Other Legal and Regulatory Requirements" of our report of even date to the members of Fluidomat Ltd. for the year ended 31st March, 2014)

- (i) In respect of the company's fixed assets:
  - (a) The company has maintained proper records showing full particulars, including quantitative details and situation of fixed assets;
  - (b) As explained to us the fixed assets have been physically verified by the management in accordance with phased programme of verification, which in our opinion is reasonable, considering the size and nature of its business. No material discrepancies were noticed on such verification.
  - (c) In our opinion and according to the information and explanations given to us, the company has not made any substantial disposal of fixed assets during the year and going concern status of the Company is not affected.
- (ii) In respect of its inventories:
  - (a) As explained to us, physical verification of inventory has been conducted at reasonable intervals by the management.
  - (b) In our opinion and according to the information and explanations given to us, the procedures of physical verification of inventory followed by the management are reasonable and adequate in relation to the size of the Company and the nature of its business.
  - (c) According to the information and explanations given to us, the Company has maintained proper records of inventory. As explained to us, there were no material discrepancies noticed on physical verification of the inventories as compared to the book records.
- (iii) According to the information and explanations given to us, the Company has not taken/granted any loans, secured or unsecured from/to companies, firms or other parties covered in the register maintained under section 301 of the Companies Act, 1956. Therefore, the provision of clause 4 (iii) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company.
- (iv) In our opinion and according to the information and explanations given to us, there is an adequate internal control procedure commensurate with the size of the Company and the nature of its business, for the purchase of inventory and fixed assets and for the sale of goods. During the course of Audit we have not observed any continuing failure to correct major weaknesses in internal control system.
- (v) (a) According to the information and explanations given to us, the transactions that need to be entered into a register in pursuance of section 301 of the Act have been so entered.
  - (b) According to the information and explanations given to us, that these transactions have been made at prices which are reasonable having regard to the prevailing market prices at the relevant time, though no such transaction was of the value exceeding Rupee Five Lakhs.
- (vi) In our opinion and according to the information and explanations given to us, the Company has not accepted deposits from the public within the meaning of the provisions of section 58A and 58AA of the Companies Act, 1956 and the Companies (Acceptance of Deposits) Rules, 1975.
- (vii) In our opinion and according to the information and explanations given to us, the Company has an internal audit system commensurate with its size and nature of its business.
- (viii)We have broadly reviewed the cost records maintained by the Company pursuant to the Companies (Cost Accounting Records) Rules, 2011 prescribed by the Central Government under Section 209(1)(d) of the Companies Act,1956 and are of the opinion that prima facie the prescribed cost records have been made and maintained by the Company. We have, however, not made a detailed examination of the cost records with a view to determine whether they are accurate or complete.
- (ix) According to the information and explanations given to us and on the basis of records of the Company, the Company is generally regular in depositing undisputed statutory dues including Provident Fund, Employees' State Insurance, Income-tax, Sales-tax, Custom Duty, Excise Duty, cess and any other statutory dues with the appropriate authorities though there has been delay in a payment of Sales Tax. The extent of the arrears of outstanding statutory dues as at the last day of the financial year concerned for a period of more than six months from the date they became payable, are Rs. 21,97,124/- (Commercial Tax, Central Sales Tax & Entry Tax).



## **ANNUAL REPORT 2013-14**



According to the records of the Company, there are no dues outstanding of custom tax / wealth tax / excise duty / cess etc. on account of any dispute except the following:

| Nature of<br>Dues | Period to which the amount relates | Forum where matter is pending          | Amount<br>(In Rupees) |
|-------------------|------------------------------------|----------------------------------------|-----------------------|
| Sales Tax         | 2010-11                            | Dy. Comm. Of Sales Tax, DivIII, Indore | 34,66,472             |

- (x) The Company has no accumulated losses as at 31st March, 2014. The Company has not incurred any cash losses in the financial year ended on that date or in the immediately preceding financial year.
- (xi) In our opinion and according to the information and explanations given to us, the Company has not defaulted in repayment of dues to Financial Institutions or Banks as at the Balance Sheet date.
- (xii) In our opinion and according to the information and explanations given to us, the Company has not granted loans and advances on the basis of security by way of pledge of shares, debentures and other securities.
- (xiii)In our opinion and according to the information and explanations given to us, the Company is not a chit fund or a nidhi or mutual benefit societies. Therefore the provisions of clause 4 (xiii) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company.
- (xiv)In our opinion and according to the information and explanations given to us, the Company is not dealing in or trading in Shares, Securities, Debentures and other investments. Therefore the provisions of clause 4 (xiv) of the Companies (Auditors' Report) Order, 2003 are not applicable to the Company;
- (xv) In our opinion and according to the information and explanations given to us, the Company has not given any guarantee for loans taken by others from bank or financial institutions.
- (xvi) The Company has not raised any term loan during the year under Audit.
- (xvii)According to the information and explanations given to us and on an overall examination of the Balance Sheet and cash flow statement of the Company, we report that no funds raised on short term basis have been used for long term investment and vice versa (excluding permanent working capital).
- (xviii)During the year the Company has not made any preferential allotment of shares to parties and companies covered in the Register maintained under section 301 of the Companies Act, 1956.
- (xix) The Company has not issued any debenture during the year.
- (xx) No money has been raised through the Public Issue during the year under Audit.
- (xxi) During the course of our examination of the books & records of the Company carried out in accordance with the generally accepted auditing practices in India and according to the information and explanations given to us, we have neither come across any instance of fraud on or by the Company noticed or reported during the year, nor have we been informed of such case by the management.

For J.P. SARAF & COMPANY CHARTERED ACCOUNTANTS Firm Registration No: 006430C

Place : Indore

Date: This 30th day of May, 2014

J. P. SARAF PARTNER M. No.: 075319





| BALANCE SHEE                        |         | t MARCH, 2014             |                           |
|-------------------------------------|---------|---------------------------|---------------------------|
|                                     | NOTE    | As At<br>31st March, 2014 | As At<br>31st March, 2013 |
| EQUITY AND LIABILITIES              |         | ₹                         | <                         |
| Shareholders' funds                 |         |                           |                           |
| Share capital                       | 1       | 49270000                  | 49270000                  |
| Reserves and surplus                | 2       | 160515577                 | 119353922                 |
| ·                                   |         | 209785577                 | 168623922                 |
| Non-current liabilities             |         |                           |                           |
| Deferred tax liabilities (Net)      | 3       | 5809803                   | 5329562                   |
| Long-term provisions \              | 4       | 4703455                   | 4415738                   |
|                                     |         | 10513258                  | 9745300                   |
| Current liabilities                 |         |                           |                           |
| Short-term borrowings               | 5       | 1159200                   | 0                         |
| Trade payables                      | 6       | 17863472                  | 17814731                  |
| Other current liabilities           | 7       | 23778935                  | 23683158                  |
| Short-term provisions               | 8       | 17883598                  | 16347123                  |
| ·                                   |         | 60685205                  | 57845012                  |
| Total                               |         | 280984040                 | 236214234                 |
| ASSETS                              |         |                           |                           |
| Non-current assets                  |         |                           |                           |
| Fixed assets                        |         |                           |                           |
| Tangible assets                     | 9       | 64901622                  | 61768709                  |
| Intangible assets                   |         | 568399                    | 223025                    |
| Capital work-in-progress            |         | 1469280                   | (                         |
|                                     |         | 66939301                  | 61991734                  |
| Other non current assets            | 10      | 2192288                   | 2431257                   |
|                                     |         | 69131589                  | 6442299                   |
| Current assets                      |         |                           |                           |
| Inventories                         | 11      | 38332297                  | 30328259                  |
| Trade receivables                   | 12      | 67732173                  | 79312438                  |
| Cash and Bank Balances              | 13      | 102123356                 | 57833918                  |
| Short-term loans and advances       | 14      | <u>3664625</u>            | 4316628                   |
|                                     |         | <u>211852451</u>          | 171791243                 |
| Total                               |         | <u>280984040</u>          | 236214234                 |
| SIGNIFICANT ACCOUNTING POLICIES AND |         |                           |                           |
| NOTES ON FINANCIAL STATEMENT        | 1 to 30 |                           |                           |

Note: The notes referred to above, form an integral part of these financial statements.

As per our report of even date For and on behalf of the Board

For J. P. SARAF & CO.

CHARTEREDACCOUNTANTS,

Firm No.: 006430C (ASHOK JAIN) (RADHICA SHARMA) (KUNAL JAIN)
CHAIRMAN & DY. MANAGING DIRECTOR EXECUTIVE DIRECTOR

MANAGING DIRECTOR

(JAIPRAKASH SARAF)

Partner (M.K. SHAH) (K.C. JAIN) (PRAFUL R. TURKHIA)
M.No. 075319 DIRECTOR DIRECTOR DIRECTOR

Place: Indore (MONICA JAIN) (RITU TIWARI)

Date: This 30th Day of May, 2014 CHIEF FINANCIAL OFFICER COMPANY SECRETARY



## **ANNUAL REPORT 2013-14**



(RITU TIWARI)

## STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31st MARCH, 2014

| STATEMENT OF PROFIT & LOSS FOR THE YEAR ENDED 31st MARCH, 2014   |            |                                |                                |  |  |
|------------------------------------------------------------------|------------|--------------------------------|--------------------------------|--|--|
|                                                                  |            | Year Ended<br>31st March, 2014 | Year Ended<br>31st March, 2013 |  |  |
|                                                                  | Note       | 3 15t Walcii, 20 14<br>₹       | 3 15t Watch, 2013<br>₹         |  |  |
| INCOME                                                           |            |                                |                                |  |  |
| Revenue from Operations                                          | 15         | 274449925                      | 302002388                      |  |  |
| Other Income                                                     | 16         | 7891900                        | 3740950                        |  |  |
| Total Revenue                                                    |            | <u>282341825</u>               | 305743338                      |  |  |
| EXPENSES:                                                        |            |                                |                                |  |  |
| Cost of Materials Consumed                                       | 17         | 96239684                       | 129149130                      |  |  |
| (Increase )/Decrease in Inventories                              |            |                                |                                |  |  |
| (Finished Goods, Stock-in-Process and Stock -in-Trade            | ,          | (5808564)                      | (2260323)                      |  |  |
| Employee Benefits Expenses                                       | 19<br>20   | 52554016                       | 48673739                       |  |  |
| Finance Costs                                                    | 20         | 27816                          | 171668                         |  |  |
| Depreciation Expenses                                            | 9          | 5177719                        | 4647678                        |  |  |
| Other Expenses                                                   | 21         | 49325277                       | 48575238                       |  |  |
| Total Expenses                                                   |            | <u>197515948</u>               | 228957130                      |  |  |
| PROFIT BEFORE TAX                                                |            | 84825877                       | 76786208                       |  |  |
| Tax Expenses a) Current Tax                                      |            | 27332035                       | 25063886                       |  |  |
| b) Deferred Tax                                                  |            | 480241                         | 450136                         |  |  |
| PROFIT FOR THE YEAR                                              |            | 57013601                       | 51272186                       |  |  |
| EARNINGS PER EQUITY SHARE (Face Value of                         | ₹ 10 each) |                                |                                |  |  |
| Basic & Diluted (in ₹ )                                          | 22         | 11.57                          | 10.41                          |  |  |
| SIGNIFICANT ACCOUNTING POLICIES AND NOTES ON FINANCIAL STATEMENT | 1 to 30    |                                |                                |  |  |

Note: The notes referred to above, form an integral part of these financial statements.

As per our report of even date For and on behalf of the Board

For J. P. SARAF & CO.

CHARTEREDACCOUNTANTS,

Firm No.: 006430C (ASHOK JAIN) (RADHICA SHARMA) (KUNAL JAIN)
CHAIRMAN & DY. MANAGING DIRECTOR EXECUTIVE DIRECTOR

MANAGING DIRECTOR

(MONICA JAIN)

(JAIPRAKASH SARAF)

Place: Indore

Partner (M.K. SHAH) (K.C. JAIN) (PRAFUL R. TURKHIA)
M.No. 075319 DIRECTOR DIRECTOR DIRECTOR

Date: This 30th Day of May, 2014 CHIEF FINANCIÁL OFFICER COMPANY SECRETARY





## CASH FLOW STATEMENT FOR THE YEAR ENDED 31st MARCH, 2014

|    |                                                                              | Year Ended<br>31st March, 2014<br>₹ | Year Ended<br>31st March, 2013<br>₹ |
|----|------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|
| A. | CASH FLOW FROM OPERATING ACTIVITIES:  NET PROFIT BEFORE TAX  Adjustment for: | 848.26                              | 767.86                              |
|    | Depreciation                                                                 | 51.78                               | 46.48                               |
|    | Loss/ (Profit) on Sale/Discard of Fixed Assets                               | 2.43                                | 0.60                                |
|    | Interest (Net)                                                               | (66.98)                             | (30.85)                             |
|    | Lease rental net of lease equalisation                                       | 0.21                                | 0.21                                |
|    | OPERATING PROFIT BEFORE WORKING CAPITAL CHANGES Adjustment for :             | 835.70                              | 784.30                              |
|    | (Increase) / Decrease in trade and other receivable                          | 124.71                              | (50.10)                             |
|    | (Increase) / Decrease in Inventories                                         | (80.04)                             | 82.60                               |
|    | Increase / (Decrease) in Trade Payables & provisions                         | 5.27                                | (7.65)                              |
|    | CASH GENERATED FROM OPERATIONS                                               | 885.64                              | 809.15                              |
|    | Interest Paid                                                                | (0.28)                              | (1.72)                              |
|    | Income Tax Paid                                                              | (273.32)                            | (250.64)                            |
|    | NET CASH FROM OPERATING ACTIVITIES                                           | 612.04                              | 556.79                              |
| В. | CASH FLOW FROM INVESTING ACTIVITIES:                                         |                                     |                                     |
|    | Payment towards Capital Expenditure                                          | (104.63)                            | (112.99)                            |
|    | Sale of Fixed Assets (Net)                                                   | 0.74                                | 0.00                                |
|    | Interest Earned                                                              | 67.26                               | 32.56                               |
|    | NET CASH ( USED IN ) FROM INVESTING ACTIVITIES :                             | (36.63)                             | (80.43)                             |
| C. | CASH FLOW FROM FINANCING ACTIVITIES:                                         |                                     |                                     |
|    | Proceeds from short term borrowings                                          | 11.59                               | (67.13)                             |
|    | Payment of Dividend                                                          | (123.18)                            | (61.59)                             |
|    | Dividend Tax Paid                                                            | (20.93)                             | (9.99)                              |
|    | NET CASH ( USED IN ) / FROM FINANCING ACTIVITIES                             | (132.52)                            | (138.71)                            |
|    | NET INCREASE / (DECREASE) CASH & BANK BALANCES (A+B-                         | +C) <b>442.89</b>                   | 337.65                              |
|    | CASH & BANK BALANCE OPENING BALANCE                                          | <u>578.34</u>                       | 240.69                              |
|    | CASH & BANK BALANCE CLOSING BALANCE                                          | 1021.23                             | 578.34                              |
|    |                                                                              |                                     |                                     |

Note: The previous year's figures have been regrouped and rearranged wherever necessary.

As per our report of even date For and on behalf of the Board

For J. P. SARAF & CO.

CHARTERED ACCOUNTANTS,

Firm No.: 006430C (ASHOK JAIN) (RADHICA SHARMA) (KUNAL JAIN)
CHAIRMAN & DY. MANAGING DIRECTOR EXECUTIVE DIRECTOR

MANAGING DIRECTOR

(JAIPRAKASH SARAF)

Partner (M.K. SHAH) (K.C. JAIN) (PRAFUL R. TURKHIA)
M.No. 075319 DIRECTOR DIRECTOR DIRECTOR

Place: Indore (MONICA JAIN) (RITUTIWARI)

Date: This 30th Day of May, 2014 CHIEF FINANCIAL OFFICER COMPANY SECRETARY



## **ANNUAL REPORT 2013-14**



## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2014

**PARTICULARS** As At AsAt 31st March. 2014 31st March, 2013

**SHARE CAPITAL:** 1 Authorised Share Capital

> 5500000 (Previous year 5500000) Equity Shares of ₹10/-each 55000000 55000000

50000 (Previous year 50000) 10% Redeemable

Preference Shares of ₹100/- each 5000000 5000000

Issued, Subscribed & Paid up

4927000 (Previous year 4927000) Equity Shares of ₹10/- each 49270000 49270000

fully paid up

49270000 49270000

- 1.1 471000 Equity Shares of ₹10/- each out of the issued, subscribed and paid up share capital were alloted to IFCI Ltd. as fully paid up for a consideration other than cash.
- 1.2 Shares redeemed during the period of five years immediately preceeding the reporting date; 30900 10% Redeemable Preference Share of ₹100/- each redeemed to IFCI Ltd. on 21/01/2011.
- 1.3 The details of shareholders holding more than 5% Shares:

| Name of the Shareholders | As at<br>31st March, 2014<br>No. of Shares | % held  | As at<br>31st March, 2013<br>No. of Shares | % held |
|--------------------------|--------------------------------------------|---------|--------------------------------------------|--------|
| Shri Ashok Jain          | 1101471                                    | 22.36 % | 1097119                                    | 22.27% |
| Shri Kunal Jain          | 1163178                                    | 23.61%  | 1136956                                    | 23.07% |

The Reconciliation of the number of shares outstanding is set out below:

| Equity Shares                                                      | As at<br>31st March, 2014<br>No. of Shares | ₹                    | As at<br>31st March, 2013<br>No. of Shares | ₹                    |  |
|--------------------------------------------------------------------|--------------------------------------------|----------------------|--------------------------------------------|----------------------|--|
| At the beginning of the year<br>Outstanding at the end of the year | 4927000<br>4927000                         | 49270000<br>49270000 | 4927000<br>4927000                         | 49270000<br>49270000 |  |

The Company has issued and subscribed equity shares having par value of ₹10 per share. Each Shareholder 1.5 is eligible for one vote per share. The dividend proposed by the Board of Directors is subject to the approval of shareholders, except in case of interim dividend, if any. In the event of liquidation, the equity shareholders are eligilble to receive the remaining assets of the Company, after distribution of all preferential amounts, in proportion of their shareholding.





## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2014

| PA  | RTICULARS 31                                                                                                                                                                                                                                                     | As At<br>st March, 2014                                   | As At<br>31st March, 2013                                |
|-----|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------|----------------------------------------------------------|
| 2   | RESERVES AND SURPLUS:                                                                                                                                                                                                                                            | ₹                                                         | ₹                                                        |
| 2.1 | Capital Reserve<br>Balance as per last Balance Sheet                                                                                                                                                                                                             | 1024954                                                   | 1024954                                                  |
| 2.2 | Capital Redemption Reserve Balance as per last Balance Sheet                                                                                                                                                                                                     | 3090000                                                   | 3090000                                                  |
| 2.3 | General Reserve Opening Balance Add: Transferred from Surplus Closing Balance                                                                                                                                                                                    | 10900000<br>10000000<br>20900000                          | 900000<br>10000000<br>10900000                           |
| 2.4 | Surplus Opening Balance Add: Profit for the year                                                                                                                                                                                                                 | 104338968<br>57013601<br>161352569                        | 77477641<br>51272186<br>128749827                        |
|     | Less: Appropriations: Tranferred to General Reserve Proposed dividend on Equity Shares # Provision for Tax on Proposed Dividend Closing Balance                                                                                                                  | 10000000<br>13549250<br>2302696<br>135500623<br>160515577 | 1000000<br>12317500<br>2093359<br>104338968<br>119353922 |
| 2.5 | Capital Reserve (2.1) includes Capital Subsidy ₹ 843504 (Previous of amount ₹ 181450 (Previous year ₹ 181450). Capital Redumption Reserved Redeemable Preference Shares. # Dividend Proposed to be distributed to Equity Shareholders is ₹ 2.75 (Previous year). | ve (2.2) is related to                                    | redumption of 10%                                        |
| 3   | DEFERRED TAX LIABILITY (Net) Deferred Tax Liability                                                                                                                                                                                                              |                                                           |                                                          |
|     | On Difference of Depreciation on Fixed Assets  Deferred Tax Assets On Disallowable under the Income Tax Act, 1961#                                                                                                                                               | 7745214<br>1935411                                        | 7149990<br>1820428                                       |
|     | Deferred Tax debited / (credited) to Profit & Loss Account is ₹ 480241 (Previous year ₹ 450136) #Aggregate unpaid expenses u/s 43-B of Income Tax Act                                                                                                            | 5809803                                                   | 5329562                                                  |
| 4   | LONG -TERM PROVISIONS For Employee Benefits (Leave Encashment)                                                                                                                                                                                                   | 4703455<br>4703455                                        | 4415738<br>4415738                                       |
| 5   | SHORT TERM BORROWINGS<br>(Secured)<br>Working Capital Loans from Bank                                                                                                                                                                                            | 1159200                                                   | (4124346)                                                |
|     | Less: Transferred to Current Assets (Balances with Banks) being Debit Balance                                                                                                                                                                                    | 1159200<br>0<br>1159200                                   | (4124346<br>4124346<br>0                                 |



## **ANNUAL REPORT 2013-14**



## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2014

- 5.1 Working capital loans are secured by hypothecation of present and future stock of raw materials, stock-inprocess, finished goods, stores and spares, book debts and further secured by first charge on the immovable assets including other movable assets of the company.
- 5.2 Working Capital loan are secured by personal guarantee of Mr. Ashok Jain, Chairman and Managing Director of the company and Smt. Pramila Jain.

As at As At 31st March, 2014 31st March, 2013 ₹

6 **TRADE PAYABLES** 17814731 17814731 17814731

6.1 The company has issued letter to supplier or service providers for their status whether they are covered under the "Micro ,Small and Medium Enterprises (Development) Act, 2006. We have been informed by Management that no such status replied by parties and therefore, it is not possible to give the information required under the Act.

## 7 OTHER CURRENT LIABILITIES

| Unclaimed Dividends    | 1085747  | 521967   |
|------------------------|----------|----------|
| Advance from Customers | 4769059  | 2347777  |
| Other Liabilities #    | 17924129 | 20813414 |
|                        | 23778935 | 23683158 |

# Includes Statutory Dues, Liability for expenses and Trade Deposits.

#### 3 SHORT TERM PROVISIONS

| Provision for Bonus to Employees Others: | 2031652          | 1936264          |
|------------------------------------------|------------------|------------------|
| Proposed Dividend                        | 13549250         | 12317500         |
| Tax on Proposed Dividend                 | 2302696          | 2093359          |
|                                          | <u> 17883598</u> | <u> 16347123</u> |

#### 9. FIXED ASSETS:

(Amount in ₹)

|                                            |            |             |         |            |            |             |           |            | , , ,,,,,  | Junt III X |
|--------------------------------------------|------------|-------------|---------|------------|------------|-------------|-----------|------------|------------|------------|
|                                            |            | GROSS       | BLOCK   |            |            | DEPRE       | CIATION   |            | NET        | BLOCK      |
| PARTICULARS                                | COST       | ADDITIONS   | SALES/  | COST       | UPTO       | PERIOD      | WRITTEN   | UPTO       | ASAT       | ASAT       |
|                                            | ASAT       | 01.04.2013- | ADJUST- | ASAT       | 31.03.2013 | 01.04.2013- | BACK/ADJ- | 31.03.2014 | 31.03.2014 | 31.03.2013 |
|                                            | 01.04.2013 | 31.03.2014  | MENTS   | 31.03.2014 |            | 31.03.2014  | USTMENT   |            |            |            |
| TANGIBLE ASSETS:                           |            |             |         |            |            |             |           |            |            |            |
| LAND (LEASE HOLD)                          | 213605     | 0           | 20622   | 192983     | 0          | 0           | 0         | 0          | 192983     | 213605     |
| SITE DEVELOPMENT                           | 861080     | 0           | 0       | 861080     | 258603     | 14035       | 0         | 272638     | 588442     | 602477     |
| BUILDING                                   | 33933792   | 0           | 0       | 33933792   | 8726068    | 1004730     | 0         | 9730798    | 24202994   | 25207724   |
| PLANT & MACHINERY                          | 73380156   | 7118029     | 107826  | 80390359   | 44430202   | 2979861     | 25427     | 47384636   | 33005723   | 28949954   |
| COMPUTER                                   | 1563309    | 387050      | 0       | 1950359    | 1229930    | 161819      | 0         | 1391749    | 558610     | 333379     |
| FURNITURE                                  | 2790735    | 97534       | 0       | 2888269    | 2227596    | 48453       | 0         | 2276049    | 612220     | 563139     |
| VEHICLES                                   | 9235196    | 957881      | 856725  | 9336352    | 3336765    | 881506      | 622569    | 3595702    | 5740650    | 5898431    |
| TOTAL                                      | 121977873  | 8560494     | 985173  | 129553194  | 60209164   | 5090404     | 647996    | 64651572   | 64901622   | 61768709   |
| INTANGIBLE ASSETS:                         |            |             |         |            |            |             |           |            | •          |            |
| SOFTWARE                                   | 640866     | 432689      | 0       | 1073555    | 417841     | 87315       | 0         | 505156     | 568399     | 223025     |
| TOTAL                                      | 122618739  | 8993183     | 985173  | 130626749  | 60627005   | 5177719     | 647996    | 65156728   | 65470021   | 61991734   |
| CAPITAL WORK IN PROGRESS (TANGIBLE ASSETS) |            |             |         |            |            | 1469280     | 0         |            |            |            |
| GRAND TOTAL                                | 122618739  | 8993183     | 985173  | 130626749  | 60627005   | 5177719     | 647996    | 65156728   | 66939301   | 61991734   |
| PREVIOUS YEAR                              | 111029971  | 12508464    | 919696  | 122618739  | 56818159   | 4647678     | 838832    | 60627005   | 61991734   | 54211812   |





## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2014

| PARTICULARS                                                           | As At                  | AsAt                   |
|-----------------------------------------------------------------------|------------------------|------------------------|
|                                                                       | 31st March, 2014       | 31st March, 2013       |
|                                                                       | ₹                      | ₹                      |
| 10 OTHER NON CURRENT ASSETS                                           |                        |                        |
| Business Deposits                                                     | 2192288                | 2431257                |
| Buonioso Boposito                                                     | 2192288                | 2431257                |
| 11 INVENTORIES                                                        |                        |                        |
| Raw Materials and Components (Refer Note No. 17.3)                    | 17830605               | 15422711               |
| Stock-in-Process                                                      | 5481138                | 5217404                |
| Finished Goods                                                        | 13092761               | 7575233                |
| Stores and Spares                                                     | 1804628                | 2017048                |
| Scrap                                                                 | 123165                 | 95863                  |
|                                                                       | 38332297               | 30328259               |
| For mode of valuation refer Point 'C' of Significant Accounting Polic | ies                    |                        |
| 12 TRADE RECEIVABLES                                                  |                        |                        |
| (Unsecured and Considered Good)                                       |                        |                        |
| Over Six Months                                                       | 5915156                | 4255293                |
| Others                                                                | 61817017               | 75057145               |
|                                                                       | 67732173               | 79312438               |
| 13 CASHAND BANK BALANCE                                               |                        |                        |
| Balances With Banks#                                                  | 2106465                | 6042787                |
| Cash on Hand                                                          | 81539                  | 181270                 |
| Fixed Deposit (including Accrued Interest) with Banks*                | 99935352               | 51609861               |
|                                                                       | <u>102123356</u>       | 57833918               |
| #Balance with Banks includes Unclaimed Dividend of ₹1085747/-         | (Previous Year ₹ 52196 | 7/-)                   |
| * Fixed Deposit with Banks include Deposits of ₹88513129/- (P         | rovious Voor ₹ 1101260 | 00/ \ with moturity of |
| more than 12 months and ₹4273343/- (Previous Year ₹4042714/-          |                        |                        |
| more than 12 months and 142700407 (Frevious real 140427147)           | , as marginmoney again | ot bank Guarantee.     |
| 14 SHORTTERM LOANS AND ADVANCES                                       |                        |                        |
| (Unsecured and Considered Good)                                       |                        |                        |
| Advance recoverable in cash or kind or for value to be received       | 2649133                | 2589450                |
| Balance with Central Excise Authorities                               | 685343                 | 960216                 |
| Advance to Sundry Creditors                                           | 330149                 | 766962                 |
|                                                                       | 3664625                | 4316628                |
| 15 REVENUE FROM OPERATIONS:                                           |                        |                        |
| 10 REVERGET ROM OF ERATIONS.                                          |                        |                        |
| 15.1 Sale of Products                                                 | 309587919              | 338876848              |
| (Including spares & components)                                       |                        |                        |
| 15.2 Income from Services                                             | 479534                 | 389881                 |
| 15.3 Scrap Sales                                                      | 449261                 | 458079                 |
| Revenue from Operations (Gross)                                       | 310516714              | 339724808              |
| Less: Excise Duty & Service Tax Recovered                             | 28471835               | 30319512               |
| Less: Sales Tax & Vat Recovered                                       | <u>7594954</u>         | 7402908                |
| Revenue from Operations (Net)                                         | 274449925              | 302002388              |
|                                                                       |                        |                        |





## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2014

| PAR <sup>-</sup> | TICULARS                                                                    | As At                              | AsAt                               |  |  |  |
|------------------|-----------------------------------------------------------------------------|------------------------------------|------------------------------------|--|--|--|
|                  |                                                                             | 31st March, 2014                   | 31st March, 2013                   |  |  |  |
|                  |                                                                             | ₹                                  | ₹                                  |  |  |  |
| 16               | OTHER INCOME:                                                               |                                    |                                    |  |  |  |
| 16.1             | Interest Income on:                                                         |                                    |                                    |  |  |  |
| 10.1             | Bank Deposit                                                                | 6636205                            | 3048824                            |  |  |  |
|                  | Others                                                                      | 89254                              | 207519                             |  |  |  |
| 16.2             | Profit on Sale of Fixed Assets                                              | 0                                  | 0                                  |  |  |  |
| 16.3             | Other Non-Operating Income                                                  | 1166441                            | 484607                             |  |  |  |
|                  | (Includes Foreign Exchange Fluctuation gain of ₹1150444/- (Previous year ₹4 |                                    | 0740050                            |  |  |  |
| 17               | COST OF MATERIALS CONSUMED                                                  | 7891900                            | 3740950                            |  |  |  |
| 17               | Inventory at the beginning of the year                                      | 15422711                           | 26171898                           |  |  |  |
|                  | Add: Purchase                                                               | 98647578                           | 118399943                          |  |  |  |
|                  |                                                                             | 114070289                          | 144571841                          |  |  |  |
|                  | Less: Inventory at the end of the year                                      | 17830605                           | 15422711                           |  |  |  |
|                  | Cost of Material Consumed                                                   | 96239684                           | 129149130                          |  |  |  |
| 4-7-4            | have entered and the discussion Dr. 184 (1910)                              |                                    |                                    |  |  |  |
| 17.1             | Imported and Indigenous Raw Material Consumed                               | 4040C40E E4 440/                   | CC40E004 E4 440/                   |  |  |  |
|                  | Raw Material Consumed - Indigenous Component Consumed - Indigenous          | 49186135 51.11%<br>46590056 48.41% | 66435094 51.44%<br>62297924 48.24% |  |  |  |
|                  | Component Consumed - Indigenous  Component Consumed - Imported              | 463493 0.48%                       | 416112 0.32%                       |  |  |  |
|                  | Component Concumed Imported                                                 |                                    | 129149130 100.00%                  |  |  |  |
| 17.2             | Details of Raw Material Consumed                                            |                                    |                                    |  |  |  |
|                  | Raw Material Aluminium                                                      | 15437582                           | 18608989                           |  |  |  |
|                  | Raw Material Cast Iron & Steel                                              | 33748553                           | 47826105                           |  |  |  |
|                  | Raw Material Boughtout Components                                           | 47053549                           | 62714036                           |  |  |  |
| 17.3             | Details of Raw Material at the end of the year                              | 96239684                           | 129149130                          |  |  |  |
| 17.5             | Raw Material Aluminium                                                      | 2351645                            | 1466705                            |  |  |  |
|                  | Raw Material Cast Iron & Steel                                              | 7632037                            | 5637561                            |  |  |  |
|                  | Raw Material Boughtout Components                                           | 7846923                            | 8318445                            |  |  |  |
|                  |                                                                             | 17830605                           | 15422711                           |  |  |  |
| 18               | CHANGE IN INVENTORIES OF FINISHED GOODS,                                    |                                    |                                    |  |  |  |
|                  | STOCK IN PROCESS AND STOCK IN TRADE                                         |                                    |                                    |  |  |  |
|                  | Inventory at the end of the year Finished goods                             | 13092761                           | 7575233                            |  |  |  |
|                  | Stock in Process                                                            | 5481138                            | 5217404                            |  |  |  |
|                  | Scrap                                                                       | 123165                             | 95863                              |  |  |  |
|                  |                                                                             | 18697064                           | 12888500                           |  |  |  |
|                  | Inventory at the beginning of the year                                      |                                    |                                    |  |  |  |
|                  | Finished goods                                                              | 7575233                            | 5677000                            |  |  |  |
|                  | Stock in Process<br>Scrap                                                   | 5217404<br>95863                   | 4853449<br>97728                   |  |  |  |
|                  | Οιαρ                                                                        | 12888500                           | 10628177                           |  |  |  |
|                  | (Increase)/Decrease in stock                                                | (5808564)                          | (2260323)                          |  |  |  |
|                  |                                                                             |                                    | <del></del>                        |  |  |  |
| 18.1             | Details of Stock in Process                                                 |                                    |                                    |  |  |  |
|                  | Cast Iron & Steel Components                                                | 4062419                            | 4358330                            |  |  |  |
|                  | Aluminium Components                                                        | 1418719                            | 859074<br>5217404                  |  |  |  |
|                  |                                                                             | 5481138                            | 5217404                            |  |  |  |
|                  |                                                                             |                                    |                                    |  |  |  |





| NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH, 2014 |                                                                                                         |                          |                         |  |
|-------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------|--------------------------|-------------------------|--|
| PAR                                                               | TICULARS                                                                                                | As At                    | AsAt                    |  |
|                                                                   |                                                                                                         | 31st March, 2014         | 31st March, 2013        |  |
| 19                                                                | EMPLOYEE BENEFITS EXPENSES                                                                              | ₹                        | <                       |  |
| '                                                                 | Salaries and Wages                                                                                      | 47722381                 | 44167207                |  |
|                                                                   | Contribution to Provident & Other Funds                                                                 | 4363173                  | 3998217                 |  |
|                                                                   | Staff Welfare Expenses                                                                                  | 468462                   | 508315                  |  |
|                                                                   |                                                                                                         | 52554016                 | 48673739                |  |
| 20                                                                | FINANCE COST                                                                                            | 07040                    | 474000                  |  |
|                                                                   | Interest to Bank & Other                                                                                | 27816<br>27816           | <u>171668</u><br>171668 |  |
| 21                                                                | OTHER EXPENSES:                                                                                         |                          | 171000                  |  |
| - '                                                               | Manufacturing Expenses                                                                                  |                          |                         |  |
|                                                                   | Consumption of Stores and Spares                                                                        | 8686977                  | 9144555                 |  |
|                                                                   | Power and Fuel                                                                                          | 7880403                  | 8388618                 |  |
|                                                                   | Machining and Other Job Work Charges                                                                    | 3472576                  | 5894391                 |  |
|                                                                   | Repairs to Plant and Machinery                                                                          | 1399723                  | 1260621                 |  |
|                                                                   | Repairs to Building                                                                                     | 1303244                  | 535762                  |  |
|                                                                   | Lease Rent (Includes Amortisation Expenses ₹ 20622 (P. Y. ₹ 20622)<br>Selling and Distribution Expenses | 26355                    | 26355                   |  |
|                                                                   | Distribution Expenses                                                                                   | 1783956                  | 1867941                 |  |
|                                                                   | Commission, Discounts & Rebates                                                                         | 7210487                  | 8218387                 |  |
|                                                                   | Sales Promotion                                                                                         | 128846                   | 133688                  |  |
|                                                                   | Bad Debts/Liquidated Damages                                                                            | 3832231                  | 2629148                 |  |
|                                                                   | Other Establishment Expenses                                                                            |                          |                         |  |
|                                                                   | Legal & Professional Fees                                                                               | 1086787                  | 512819                  |  |
|                                                                   | Rent<br>Rates and Taxes                                                                                 | 506899<br>324702         | 476947<br>271792        |  |
|                                                                   | Insurance                                                                                               | 324702<br>337786         | 329935                  |  |
|                                                                   | Bank Charges                                                                                            | 1194865                  | 1152454                 |  |
|                                                                   | Communication Cost                                                                                      | 735547                   | 668530                  |  |
|                                                                   | Other Repairs                                                                                           | 446044                   | 292894                  |  |
|                                                                   | Travelling and Conveyance                                                                               | 5209973                  | 4490575                 |  |
|                                                                   | Directors Sitting Fees                                                                                  | 39000                    | 30000                   |  |
|                                                                   | Vehicle Running and Maintenance Expenses                                                                | 486037                   | 459788                  |  |
|                                                                   | Payment to Auditors : Audit Fees                                                                        | 75000                    | 60000                   |  |
|                                                                   | Taxation matters                                                                                        | 15000                    | 20000                   |  |
|                                                                   | Reimbursement of Expenses                                                                               | 8500                     | 5000                    |  |
|                                                                   | Loss on Sale/Discard of Fixed Assets                                                                    | 242555                   | 60242                   |  |
|                                                                   | Charity and Donation                                                                                    | 34301                    | 15325                   |  |
|                                                                   | Subscription & Membership Fee                                                                           | 201544                   | 300439                  |  |
|                                                                   | Advertisement & Publicity                                                                               | 97641                    | 144187                  |  |
|                                                                   | Printing & Stationery Expenses Miscellaneous Expenses                                                   | 406707<br>2151591        | 488089<br>696756        |  |
|                                                                   | Miscella leous Expenses                                                                                 | 49325277                 | 48575238                |  |
| 21.1                                                              | Imported and Indigenous Stores and Spares Consumed                                                      |                          |                         |  |
|                                                                   | Stores and Spares Consumed - Indigenous (100%)                                                          | 8686977                  | 9144555                 |  |
|                                                                   |                                                                                                         | 8686977                  | 9144555                 |  |
| 21.2                                                              | Prior Period Item (Included in Miscellaneous Expenses)                                                  | 2222                     | 50000                   |  |
|                                                                   | Debit relating to earlier year Credit relating to earlier year                                          | 28079<br>(38014)         | 56803<br>(115381)       |  |
|                                                                   | Oredit relating to earlier year                                                                         | <u>(38014)</u><br>(9935) | (115381)<br>(58578)     |  |
| 22                                                                | Earning Per Equity Share (EPS)                                                                          |                          | (30370)                 |  |
| - <b>-</b>                                                        | (I) Net Profit after tax as per statement of Profit & Loss Account                                      | 57013601                 | 51272186                |  |
|                                                                   | (ii) Weighted Average number of equity shares                                                           | 4927000                  | 4927000                 |  |
|                                                                   | (iii) Basic and Diluted Earnings per share (in ₹)                                                       | 11.57                    | 10.41                   |  |





## NOTES ON FINANCIAL STATEMENTS FOR THE YEAR ENDED 31st MARCH. 2014

| NOTES ON FINANCIAL STATEMENTS FOR THE TEAR ENDED SIST MARCH, 2014 |                                                                                                                                                                                                                                                     |                                     |                                     |  |  |
|-------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-------------------------------------|--|--|
|                                                                   |                                                                                                                                                                                                                                                     | Year Ended<br>31st March, 2014<br>₹ | Year Ended<br>31st March, 2013<br>₹ |  |  |
| 23                                                                | Contingent Liabilities and Commitments (To the extend not pro<br>(As certified by the Management)                                                                                                                                                   |                                     | ,                                   |  |  |
| 23.1                                                              | Estimated amount of contracts remaining to be executed on capital account                                                                                                                                                                           | 0                                   | 0                                   |  |  |
| 23.2                                                              | Contingent Liabilities  (i) Counter Guarantees given to the Bank in respect of Guarantees given by them on behalf of the company.  (ii) Demands against the Company being disputed not acknowledge as debt and not provided for in respect of:      | <b>38041608</b><br>d                | 30871449                            |  |  |
|                                                                   | (a)Sales Tax<br>(b)Labour payment                                                                                                                                                                                                                   | 4621972<br>14256                    | 602054<br>14256                     |  |  |
| 24                                                                | Value of Imports on C.I.F. basis<br>Raw material Components                                                                                                                                                                                         | 356913                              | 0                                   |  |  |
| 25                                                                | Expenditure in Foreign Currency Travelling Expenses                                                                                                                                                                                                 | 624462                              | 597301                              |  |  |
| 26                                                                | Earnings in Foreign Currency on FOB basis:<br>Export Sales & Services                                                                                                                                                                               | 23829962                            | 16867239                            |  |  |
| 27                                                                | Remittance in Foreign Currency on Account of Dividends: (a) Year to which the dividend relates (b) Number of non resident shareholders to whom remittancess were made (c) Number of shares on which remittances were made (d)Amount remitted in (₹) | 2012-13<br>22<br>29761<br>74402     | 2011-12<br>23<br>36485<br>45606     |  |  |

## 28 Transactions during the year with related parties

| S.No | Name of the person    | Relation                     | Nature of Transactions    | 2013-14 | 2012-13 |
|------|-----------------------|------------------------------|---------------------------|---------|---------|
| 1    | Mr. Ashok Jain        | Chairman & Managing Director | Remuneration              | 2935940 | 2945260 |
| 2    | Mr. Kunal Jain        | Executive Director           | Remuneration              | 2144424 | 1937547 |
|      |                       |                              | Rent of Registered Office | 152259  | 143066  |
| 3    | Mrs. Radhica Sharma   | Dy. Managing Director        | Remuneration              | 1051701 | 621058  |
| 4    | Mr. Praful R.Turakhia | Director                     | Sitting Fee               | 11000   | 10000   |
| 5    | Mr. M. K. Shah        | Director                     | Sitting Fee               | 14000   | 10000   |
| 6    | Mr. K. C. Jain        | Director                     | Sitting Fee               | 14000   | 10000   |
| 7    | Mrs. Pramila Jain     | Relative of Director         | Remuneration              | 1141340 | 938862  |
| 8    | Mr. Sundeep Sharma    | Relative of Director         | Remuneration              | 700352  | 621093  |
| 9    | Mrs. Sunaina Jain     | Relative of Director         | Remuneration              | 585022  | 433959  |
| 10   | Mrs. Monica Jain      | Relative of Director         | Remuneration              | 439626  | 231126  |

29 Previous year figures have been regrouped and/or rearranged wherever considered necessary.

30 Significant Accounting policies & practices adopted by the company are disclosed in the statement annexed to these financial statements as Annexure 1



## **ANNUAL REPORT 2013-14**



## **Annexure 1**

## STATEMENTS OF SIGNIFICANT ACCOUNTING POLICIES:

(Annexed to and forming part of the Financial Statement for the year ended 31st March, 2014)

## A Basis of Preparation of Financial Statements:

The financial statements have been prepared and presented under the historical cost convention on accrual basis of accounting, in accordance with the accounting principles generally accepted in India and comply with the mandatory accounting standards issued by the Institute of Chartered Accountants of India and the relevant provision of the Companies Act, 1956 except where otherwise stated, the accounting principles have been consistently applied.

#### B Use of Estimates:

The preparation of financial statements are in conformity with the generally accepted accounting principles which require use of estimates and assumption to be made that affect the reported amounts of assets and liabilities on the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Difference between, the actual results and estimate are recognized in the period in which the results are known/materialized.

## C Inventories:

Inventories of raw materials and stores and spares are valued at weighted average cost net of duties and taxes in terms of AS-2, finished goods and Stock-in-Process are valued at lower of cost or net realisable value and Scrap is valued at net realisable value.

## D Revenue Recognition:

- All Incomes & Expenditures are accounted on accrual basis, as they are earned or incurred.
- ii) Revenue on sales is recognized when the materials are dispatched to customers, all significant contractual obligations have been satisfied and the collection of the resulting receivables is reasonably expected.

## E Fixed Assets:

Fixed Assets are stated at cost of acquisition (Net of indirect tax input as the case may be) less accumulated depreciation. The cost includes the purchase price, taxes, freight and other incidental expenses incurred in relation to acquisition and installation of the assets.

When assets are sold or discarded, their cost and accumulated depreciation are removed from respective balances and any gain or loss arising is included in the Statement of Profit & Loss.

## F Depreciation & Amortisation:

Depreciation on fixed assets has been provided on straight-line method at the rates specified in schedule XIV of the Companies Act, 1956, as applicable.

Depreciation on assets purchased/sold during the year has been provided on pro-rata basis. Cost of Lease hold Land is Amortized over the period of lease.

## **G Foreign Currency Transactions:**

- (i) Transactions denominated in foreign currencies are normally recorded at the exchange rate prevailing at the time of the transaction.
- (ii) Any income or expenses on account of exchange difference either on settlement or on translation is recognized in the Statement of Profit and Loss.
- (iii) Remittances not received until the end of the year are considered at the closing exchange rate as applicable. Difference between realization against debtors in the subsequent year and outstanding debtors is recognized as exchange differences in the Statement of Profit and Loss.



## **ANNUAL REPORT 2013-14**



#### **H Government Grants:**

Capital Subsidy shown under Capital Reserves.

## I Employee Benefits:

- (i) Short term employee benefits are recognized as expenses in the Statement of Profit and Loss of the year in which service is rendered.
- (ii) Contribution to defined contribution scheme such as Provident Fund, Family Pension Fund and ESI Fund are charged to the Statement of Profit & Loss.
- (iii) The company has an employees' gratuity fund managed by the Life Insurance Corporation of India (LIC). The company accounts for gratuity liability as expenses in the Statement of Profit & Loss of the year equivalent to the premium amount payable as per the actuarial valuation made and intimated by LIC of India.
- (iv) Leave encashment is charged to revenue on accrual basis.

## J Borrowing Cost:

Borrowing cost that is directly attributable to the acquisition of qualifying assets is capitalized for the period until the Assets is ready for its intended use. Other borrowing costs are recognized as an expense in the period for which it is incurred.

## K Segment Reporting:

Since the Company operates in one segment only, segment reporting as required under Accounting Standard 17 issued by the Institute of Chartered Accountants of India is not applicable. There is no reportable geographical Segment either.

## L Related Party Disclosure:

Disclosures, regarding related parties and transactions with them, as required in terms of Accounting Standard 18 issued by ICAI, has been made at the relevant places in the notes to accounts.

## M Contingent Liability:

Contingent liabilities, which are considered significant and material by the Company and not provided for are disclosed in the Notes to Accounts.

#### N Taxes on Income:

Provision for Current tax is made after taking into consideration benefits admissible under the provisions of the Income -taxAct, 1961.

Deferred tax resulting from "timing difference" between taxable and accounting income is accounted for using the tax rates and laws that are enacted or substantively enacted as on the balance sheet date. Deferred tax asset is recognised and carried forward only to the extent that there is a virtual certainty that the asset will be realised in future.

## O Impairment of Assets:

The carrying amounts of assets are reviewed at each Balance Sheet date if there is any indication of impairment based on internal/external factors. An asset is impaired when the carrying amount of asset exceeds the recoverable amount. During the year no impairment in any assets has been identified by the Company.







## **PROXY FORM**

FORM MGT- 11

[Pursuant to section 105(6) of the Companies Act, 2013 and rule 19(3) of the Companies (Management and Administration) Rules, 2014]

| [i disdant to section                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | 1 100(0) of the comp                                                                                                                                                                                                              | Danies Act, 2015 and fule 18                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   | (5) of the companies (Manag                                                                                                   | ement and Administrati  | 011) Tules, 2014]      |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------|-------------------------|------------------------|
| Name :<br>CIN :                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | FLUIDOMAT LIMI<br>L74210MP1978PL                                                                                                                                                                                                  |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                               |                         |                        |
| Regd office :                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | 117, 1st Floor, Nav                                                                                                                                                                                                               | neet Darshan,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                               |                         |                        |
| 1. Name                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                   | Indore (M.P.)-452018 : : : : : : : : : : : : : : : : : : :                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     | named company, hereby appo                                                                                                    | pint                    |                        |
| Address<br>E-mail ld<br>Signature                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              |                                                                                                                                                                                                                                   | ,                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | or failing him                                                                                                                |                         |                        |
| 2. Name<br>Address<br>E-mail Id<br>Signature                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                   | :                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | or failing him                                                                                                                |                         |                        |
| 3. Name Address E-mail Id Signature                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                                                                                                                                                                                                   | :<br>:<br>:                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                               |                         |                        |
| as my/our proxy to attended as | Registered Office                                                                                                                                                                                                                 | or me/us and on my/our beha                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | alf at the 38th Annual general m<br>Darshan,16/2, Old Palasia, Inc                                                            |                         |                        |
| Resolutions                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                                                                                                                                                                                                   | Statement, reports of the Bo                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                                                                                               | For                     | Against                |
| <ol> <li>Appointment of S</li> <li>Increase in remu</li> <li>Appointment of Managing Direct</li> <li>Re-appointment</li> <li>Appointment of S</li> <li>Appointment of S</li> <li>Appointment of S</li> <li>Appointment of S</li> <li>Approval for sell, undertaking of th</li> </ol>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                           | suditor and fixing thei Smt. Radhica Sharm neration of Shri Asho Smt. Radhica Sharm or of the company of Shri Kunal Jain as CA Mahendra Kumar Shri Khushal Chandr Shri Praful Ratilal Tur lease or otherwise d e Company under Se | a as director of the Company ik jain as Whole-time director des Whole-time Director of the Company is a Jain as an Independent Dirakhia as an Independent Di | ignated as Dy ompany ector of the Company ector of the Company ector of the Company ntially the whole of the any's Act, 2013. |                         |                        |
| Signed this                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    | day of                                                                                                                                                                                                                            | 20                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                             | 14                                                                                                                            | Signature of sh         | nareholder             |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                               | Signature of P          | roxy holder(s)         |
| Note: This form of proxy hours before the comme                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | d and deposited at the Registo                                                                                                | ered Office of the Comp | pany, not less than 48 |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ANCE SLIP<br>RAL MEETING ON                                                                                                   |                         |                        |
| R.F. No                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                               |                         |                        |
| Mr./Mrs./Miss                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                                                                                                                                   |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                               |                         |                        |
| (Shareholders' name in b                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       | •                                                                                                                                                                                                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                                                                                               |                         |                        |
|                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | our presence at the 3                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                | ed shareholder of the company<br>g of the company at the Regist                                                               |                         | any 26th September     |
| (                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                              | (Shareholders/proxy                                                                                                                                                                                                               | 's Signature)                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                                                                                               |                         |                        |
| at the entrance after                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          | affixing their signa point a proxy, the fo                                                                                                                                                                                        | tures on them.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                 | ce Slips with them when they                                                                                                  |                         |                        |

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